



ROWAN UNIVERSITY

(A Component Unit of the State of New Jersey)

Basic Financial Statements, Management's Discussion
and Analysis and Schedules of Expenditures
of Federal and State of New Jersey Awards

June 30, 2011

(With Independent Auditors' Reports Thereon)

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)

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Independent Auditors' Report on Basic Financial Statements and Schedules of Expenditures of Federal and State of New Jersey Awards

The Board of Trustees
Rowan University:

We have audited the accompanying financial statements of the business-type activities and the aggregate discretely presented component units of Rowan University (the University), a component unit of the State of New Jersey, as of and for the years ended June 30, 2011 and 2010, which collectively comprise the University's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the University's management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of Rowan University Foundation and South Jersey Technology Park at Rowan University, Inc., component units of the University, were not audited in accordance with *Government Auditing Standards*. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the aggregate discretely presented component units of Rowan University as of June 30, 2011 and 2010, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in conformity with U.S. generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 21, 2011 on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.



The management's discussion and analysis on pages 3 through 13 is not a required part of the basic financial statements but is supplementary information required by U.S. generally accepted accounting principles in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it. The University has presented certain information in management's discussion and analysis that is not required by U.S. generally accepted accounting principles.

Our audits were conducted for the purpose of forming opinions on the financial statements that collectively comprise the University's basic financial statements. The accompanying schedules of expenditures of Federal and State of New Jersey awards are presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and New Jersey Office of Management and Budget Circular 04-04, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*, and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the 2011 basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the 2011 basic financial statements taken as a whole.

KPMG LLP

October 21, 2011

ROWAN UNIVERSITY
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Management's Discussion and Analysis

June 30, 2011 and 2010

Introduction

This section of Rowan University's (the University) financial statements presents our discussion and analysis of the University's financial performance during the fiscal years that ended on June 30, 2011 and 2010, and comparative amounts for the year ended June 30, 2009. Since this discussion and analysis is designed to focus on current activities, it should be read in conjunction with the University's basic financial statements, which follows this section. Management has prepared the financial statements and the related footnote disclosures, along with the discussion and analysis.

College Overview

Rowan University is a selective, medium-sized public university located in Glassboro, New Jersey. It is recognized for its nationally ranked academic and athletic programs, talented professors and high-tech facilities. The University prides itself on being able to provide its more than 12,000 students an outstanding education at an exceptional value.

The University offers 80 undergraduate majors, including 3 accelerated Bachelor's to Master's programs; 55 majors leading to master's degree; 7 professional certification programs; 26 graduate certification of graduate student programs; 6 teacher certification programs, a doctoral program in educational leadership and a M.D. degree from its medical school. Students can pursue their degrees at the main campus, its Camden campus, online, or at several community colleges.

Rowan has been recognized by national organizations that evaluate colleges and universities. US News & World Report ranks Rowan 21st of Northern Regional Universities, 3rd among the publics in the category. The Princeton Review included Rowan in its latest edition of "The Best Northeastern Colleges" and the Rohrer College of Business in its edition of the "Best 296 Business Schools." Forbes recognized Rowan in its annual listing of "America's Best Colleges."

Rowan's commitment to the environment was recognized when the U.S. EPA named it a "Top Green Power Purchaser" in its athletic conference and The Princeton Review listed it in its "Guide to 286 Green Colleges." The University has earned 11 awards for green initiatives since 2007.

The State of New Jersey (the State) recognizes the University as a public institution of higher education. The New Jersey Legislature appropriates funds annually to support the University. However, the University operates autonomously from the State.

Financial Statements

The University's basic financial statements include three financial statements: Statements of Net Assets; Statements of Revenues, Expenses and Changes in Net Assets; and Statements of Cash Flows, which have been prepared in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). These statements focus on its assets, liabilities, revenues, expenses, and cash flows on an entity-wide basis.

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Management's Discussion and Analysis

June 30, 2011 and 2010

Statement of Net Assets

The Statement of Net Assets presents the assets, liabilities, and net assets of the University as of the end of the fiscal year. The Statement of Net Assets is a point of time financial statement. The purpose of the Statement of Net Assets is to present to the readers of the financial statements a fiscal snapshot of Rowan University. The Statement of Net Assets presents end-of-the-year data concerning assets (current and noncurrent), liabilities (current and noncurrent), and net assets (assets minus liabilities).

Net assets are one indicator of the current financial condition of the University while the change in net assets is an indicator of whether the overall financial condition has improved or worsened during the year.

From the data presented, readers of the Statement of Net Assets are able to determine the assets available to continue the operations of the institution. They are also able to determine how much the institution owes vendors, investors, and lending institutions. Finally, the Statement of Net Assets provides a picture of the net assets (assets minus liabilities) and their availability for expenditure by the institution.

Net assets are divided into three major categories. The first category, invested in capital assets, net of related debt, provides the institution's equity in property, plant, and equipment owned by the institution. The next asset category is restricted net assets, expendable. Expendable restricted net assets are available for expenditure by the institution but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. The final category is unrestricted net assets. Unrestricted assets are available to the institution for any lawful purpose of the institution.

A summary of the University's assets, liabilities, and net assets as of June 30, 2011, 2010, and 2009 follows:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
		(In thousands)	
Current assets	\$ 148,945	115,458	92,865
Capital assets	478,254	427,949	374,346
Other noncurrent assets	104,208	39,255	50,607
Total assets	<u>\$ 731,407</u>	<u>582,662</u>	<u>517,818</u>
Current liabilities	\$ 50,752	39,827	35,964
Noncurrent liabilities	499,257	370,093	333,366
Total liabilities	<u>\$ 550,009</u>	<u>409,920</u>	<u>369,330</u>
Net assets:			
Invested in capital assets, net of related debt	\$ 67,025	71,335	74,663
Restricted expendable for:			
Renewal and replacement	650	650	650
Debt service	15,020	6,165	5,915
Debt service reserve	9,352	14,521	14,521
Medical School	15,609	15,600	—
Unrestricted	73,742	64,471	52,738
Total net assets	<u>\$ 181,398</u>	<u>172,742</u>	<u>148,487</u>

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June 30, 2011 and 2010

Current assets consist of cash and cash equivalents, deposits held by bond trustees under bond agreements for current principal and interest payments, receivables and other current assets. Noncurrent assets consist of deposits held by bond trustees under bond agreements for capital activities, investments, deferred financing costs, and net capital assets. Current liabilities consist of accounts payable and accrued expenses, due to the State of New Jersey, compensated absences, accrued interest payable, deferred revenue and the current portion of bonds payable and other long-term debt. Noncurrent liabilities consist primarily of bonds payable, other long-term debt, capital lease obligation, compensated absences, and deposits held in custody for others.

Fiscal Year 2011 Compared to 2010

The University's Statement of Net Assets at June 30, 2011 reflects an increase in total assets of \$148.7 million. Current assets increased \$33.4 million from \$115.5 million at June 30, 2010 to \$148.9 million at June 30, 2011. This increase is primarily a result of increases in cash and cash equivalents of \$26.1 million as well as an increase in deposits held by bond trustees, current portion, of \$10.5 million. Major components of the cash increase include the reimbursement of a prior year land purchase for the Medical School in the amount of \$6.2 million from the new Medical School Bond construction fund, an increase in cash generated by our self-funded programs of \$7.3 million (attributed to the CGCE program) and an increase in cash generated by our auxiliary services operations of \$3.6 million. The remainder can be attributed to positive cash flow in general University operations and grants as well as some reimbursements for prior year capital expenditures from the Series 2006 G and Series 2008 B bond construction funds.

Capital assets and other noncurrent assets increased \$115.3 million in the year ended June 30, 2011. The primary cause for this was an increase of \$69.6 million in deposits held by bond trustees, noncurrent portion, and an increase of \$50.3 million in net capital assets mainly due to the recording of capital leases. Deposits held by bond trustees increased due to the issuance of a Medical School construction bond.

Total net assets increased by \$8.7 million at June 30, 2011 compared to June 30, 2010. Invested in capital assets, net of related debt decreased \$4.3 million during the respective time period. Unrestricted net assets increased \$9.3 million. Restricted expendable net assets increased \$3.7 million due primarily to the increase in debt service. The increase in debt service can also be attributed to the issuance of the Medical School construction bond.

Fiscal Year 2010 Compared to 2009

The University's Statement of Net Assets at June 30, 2010 reflects an increase in total assets of \$64.8 million. Current assets increased \$22.6 million from \$92.9 million at June 30, 2009 to \$115.5 million at June 30, 2010. This increase is primarily a result of increases in cash and cash equivalents of \$21.7 million as well as an increase in total receivables of \$1.1 million. The cash and cash equivalents increase can mainly be attributed to the \$15.6 million increase for the medical school appropriation as well as the increase in net student revenues.

Capital assets and other noncurrent assets increased \$42.3 million in the year ended June 30, 2010. The primary cause for this was an increase of \$43.6 million due to the recording of a capital lease.

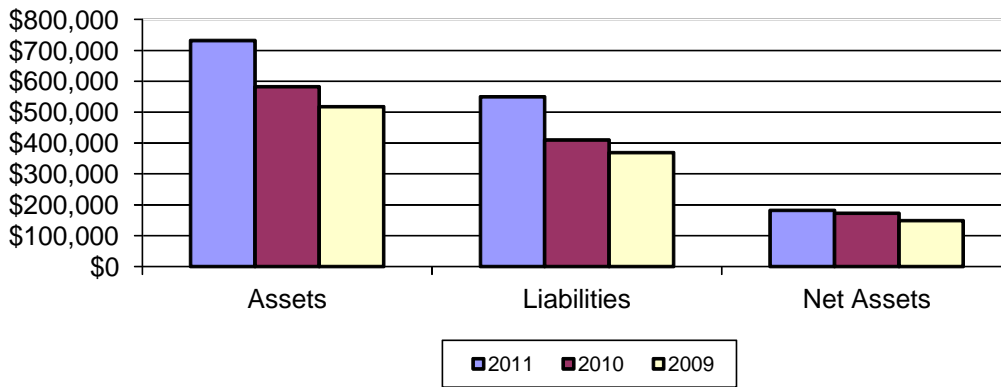
Total net assets increased by \$24.3 million at June 30, 2010 compared to June 30, 2009. Invested in capital assets, net of related debt decreased \$3.3 million during the respective time period. Unrestricted net assets increased \$11.7 million. Restricted expendable net assets increased \$15.8 million due primarily to the medical school appropriation of \$15.6 million.

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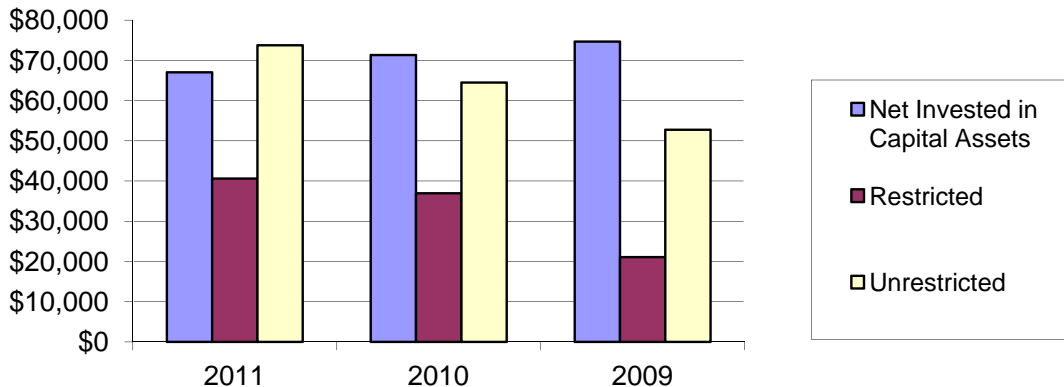
Management's Discussion and Analysis

June 30, 2011 and 2010

**Summary of Statement of Net Assets
For the Years Ended June 30
(In thousands)**



**Comparative Net Assets
As of June 30
(In thousands)**



Statement of Revenues, Expenses, and Changes in Net Assets

The year to year changes in total net assets as presented on the Statement of Net Assets are based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Assets. The purpose of the statement is to present the revenues received by the institution, both operating and nonoperating, and the expenses paid by the institution, operating and nonoperating, and any other revenues, expenses, gains, and losses received or spent by the institution.

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Management's Discussion and Analysis

June 30, 2011 and 2010

Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the institution. Operating expenses are those expenses paid to acquire or produce the goods and services provided in return for the operating revenues, and to carry out the mission of the institution. Nonoperating revenues are revenues received for which goods and services are not provided. For example, state appropriations are nonoperating because they are provided by the Legislature to the institution without the Legislature directly receiving commensurate goods and services for those revenues.

The Statement of Revenues, Expenses, and Changes in Net Assets presents the University's results of operations. A summary of the University's revenues, expenses, and changes in net assets for the years ended June 30, 2011, 2010, and 2009 follows:

	<u>2011</u>	<u>2010</u>	<u>2009</u>
		(In thousands)	
Operating revenues:			
Net student revenues	\$ 127,792	116,349	107,087
Grants	34,479	32,731	27,024
Other	7,359	4,454	5,530
Total operating revenues	<u>169,630</u>	<u>153,534</u>	<u>139,641</u>
Operating expenses	<u>227,916</u>	<u>201,371</u>	<u>204,457</u>
Operating loss	<u>(58,286)</u>	<u>(47,837)</u>	<u>(64,816)</u>
Nonoperating revenues (expenses):			
State appropriations	60,407	61,646	65,216
State appropriations - Medical School	18,407	15,600	—
Gifts	8,169	7,957	8,178
Investment income	754	801	1,853
Interest on capital asset related debt	(21,266)	(15,221)	(13,670)
Other nonoperating revenue (expenses), net	(820)	1,309	(317)
Net nonoperating revenues	<u>65,651</u>	<u>72,092</u>	<u>61,260</u>
(Loss) income before other revenues	<u>7,365</u>	<u>24,255</u>	<u>(3,556)</u>
Capital grants	<u>1,291</u>	<u>—</u>	<u>153</u>
(Decrease) increase in net assets	<u>8,656</u>	<u>24,255</u>	<u>(3,403)</u>
Net assets – beginning of year	<u>172,742</u>	<u>148,487</u>	<u>151,890</u>
Net assets – end of year	<u>\$ 181,398</u>	<u>172,742</u>	<u>148,487</u>

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Management's Discussion and Analysis

June 30, 2011 and 2010

Fiscal Year 2011 Compared to 2010

The University's net assets increased by \$8.7 million in fiscal year 2011. This balance represents the total revenue available to the University of \$258.7 million compared to total expenses of \$250 million. The increase in net assets can predominately be attributed to the increase in unrestricted net assets of \$9.3 million. Unrestricted net assets increased due to operating surpluses by our auxiliary services, self-funded programs as well as general university operations.

Fiscal Year 2010 Compared to 2009

The University's net assets increased by \$24.3 million in fiscal year 2010. This balance represents the total revenue available to the University of \$240.8 million compared to total expenses of \$216.5 million. This increase can be attributed to the medical school appropriation as well as increased student revenues and prudent expense monitoring.

Revenues

To fund its operations, the University receives revenues from a variety of sources including tuition and fees, grants and contracts, auxiliary services, State of New Jersey appropriations, investment income and gifts from the Rowan University Foundation. The University is continuing to seek additional funds from all possible sources to adequately fund operating activities.

	<u>2011</u>		<u>2010</u>		<u>2009</u>	
	<u>Amount</u>	<u>% of total</u>	<u>Amount</u>	<u>% of total</u>	<u>Amount</u>	<u>% of total</u>
	(Amounts in thousands)		(Amounts in thousands)		(Amounts in thousands)	
Operating revenues:						
Net student revenue	\$ 127,792	75.3%	\$ 116,349	75.8%	\$ 107,087	76.7%
Grants	34,479	20.3%	32,731	21.3%	27,024	19.3%
Other	7,359	4.4%	4,454	2.9%	5,530	4.0%
Total operating revenues	<u>\$ 169,630</u>	<u>100.0%</u>	<u>\$ 153,534</u>	<u>100.0%</u>	<u>\$ 139,641</u>	<u>100.0%</u>

Operating

Fiscal Year 2011 Compared to 2010

Operating revenues for the years ended June 30, 2011 and 2010 totaled \$169,630,125 and \$153,534,487, respectively. The sources of these revenues were student revenues, net of scholarships of \$127,791,960 and \$116,349,408, respectively, governmental grants of \$34,479,290 and \$32,730,887, respectively, and other revenue of \$7,358,875 and \$4,454,192, respectively. The increase in other revenue is a result of an increase in other operating revenue of \$3,872,200 offset by a decrease in self-funded programs revenue of \$967,517. Other operating revenue increased due to a \$4 million Cooper Hospital payment towards the Medical School operations.

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Management's Discussion and Analysis

June 30, 2011 and 2010

Fiscal Year 2010 Compared to 2009

Operating revenues for the years ended June 30, 2010 and 2009 totaled \$153,534,487 and \$139,641,286, respectively. The sources of these revenues were student revenues, net of scholarships of \$116,349,408 and \$107,087,127, respectively, governmental grants of \$32,730,887 and \$27,023,989, respectively, and other revenue of \$4,454,192 and \$5,530,170, respectively. The decrease in other revenue is a result of a decrease in self-funded programs revenue of \$1,085,803 offset by an increase in other operating revenue of \$9,825.

Nonoperating Revenue (Net)

Fiscal Year 2011 Compared to 2010

Nonoperating revenue (net) for the years ended June 30, 2011 and 2010 totaled \$65,650,715 and \$72,091,465, respectively. The primary sources of nonoperating revenues were State of New Jersey appropriations and fringe benefits of \$78,813,668 and \$77,246,277, respectively. The other components of nonoperating revenues were gifts from Rowan University Foundation of \$8,169,404 and \$7,956,848, respectively and investment income of \$753,509 and \$800,675, respectively. Interest on capital asset related debt increased from \$15,221,385 at June 30, 2010 to \$21,266,116 at June 30, 2011. Other nonoperating revenues (expenses), net were (\$819,750) and \$1,309,050, respectively. Interest on capital asset related debt increased due to interest payments made related to the Medical School bond. Nonoperating revenues (expenses) were impacted by a loss on disposal of assets of \$1 million in fiscal year 2011.

Capital grants increased \$1,291,334 due to a federal subsidy received on the Medical School Build America Bonds issued.

The Statements of Revenues, Expenses, and Changes in Net Assets revealed the University had an increase of \$8,656,257 and an increase of \$24,254,335 in net assets for the years ended June 30, 2011 and 2010, respectively.

Fiscal Year 2010 Compared to 2009

Nonoperating revenue (net) for the years ended June 30, 2010 and 2009 totaled \$72,091,465 and \$61,259,313, respectively. The primary source of nonoperating revenue was the State of New Jersey appropriations and fringe benefits of \$77,246,277 and \$65,215,937, respectively. The other components of nonoperating revenues were gifts from Rowan University Foundation of \$7,956,848 and \$8,177,980, respectively and investment income of \$800,675 and \$1,852,689, respectively. Interest on capital asset related debt increased from \$13,670,018 at June 30, 2009 to \$15,221,385 at June 30, 2010. Other nonoperating revenues (expenses) were \$1,309,050 and (\$317,075) respectively.

Capital grants decreased \$153,364 from June 30, 2009 to June 30, 2010.

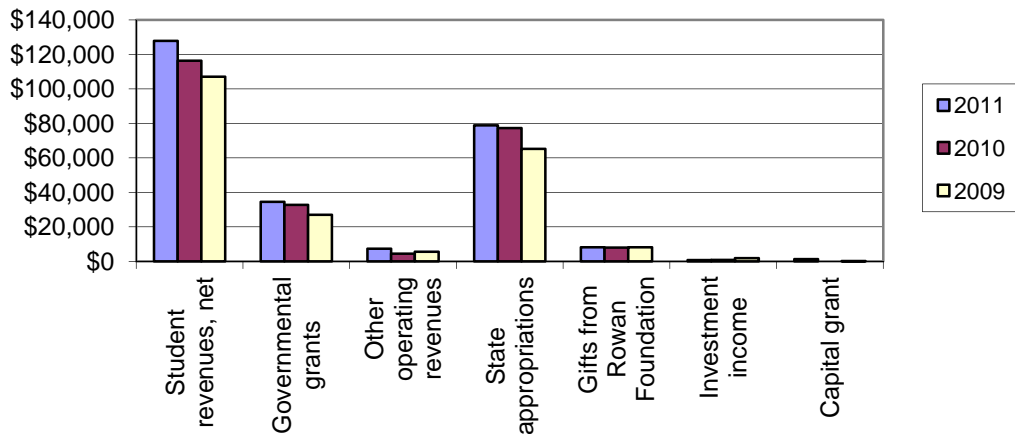
The Statements of Revenues, Expenses, and Changes in Net Assets revealed the University had an increase of \$24,254,335 and a decrease of \$3,402,713 in net assets for the years ended June 30, 2010 and 2009, respectively.

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Management's Discussion and Analysis

June 30, 2011 and 2010

**Revenue by Source
For the Years Ended June 30
(In thousands)**



Operating revenues for these periods totaled \$169,630,125, \$153,534,487, and \$139,641,286, respectively, causing losses from operations of \$58,285,792, \$47,837,130, and \$64,815,590, respectively.

Operating Expenses

Operating expenses are defined as expenses paid by an institution to acquire or produce goods and services used to carry out its mission, in return for operating revenues. For the years ended June 30, 2011, 2010, and 2009, the University incurred operating expenses totaling \$227,915,917, \$201,371,617, and \$204,456,876, respectively. The large increase in operating expenses for fiscal year 2011, in comparison to fiscal year 2010, is a result of an additional \$13.4 million in expenses attributed to the Medical School operations as well as significant increases in salary expenses as a result of the state negotiated contract agreement.

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A summary of operating expenses for the years ended June 30, 2011, 2010, and 2009 follows:

	<u>2011</u>		<u>2010</u>		<u>2009</u>	
	<u>Amount</u>	<u>% of total</u>	<u>Amount</u>	<u>% of total</u>	<u>Amount</u>	<u>% of total</u>
	(Amounts in thousands)		(Amounts in thousands)			
Instruction	\$ 95,847	42.1%	\$ 76,242	37.9%	\$ 74,880	36.6%
Research	2,906	1.3	2,507	1.2	2,652	1.3
Public service	1,345	0.6	1,215	0.6	1,514	0.7
Academic support	18,929	8.3	17,184	8.5	16,420	8.0
Student services	17,355	7.6	15,766	7.8	16,732	8.2
Institutional support	25,685	11.3	25,304	12.6	29,182	14.3
Operation and maintenance	21,260	9.3	21,945	10.9	27,237	13.3
Student aid	1,697	0.7	2,057	1.0	1,488	0.7
Auxiliary enterprises	18,017	7.9	17,210	8.5	15,893	7.8
Depreciation/amortization	24,875	10.9	21,942	10.9	18,459	9.1
Total operating expenses	<u>\$ 227,916</u>	<u>100.0%</u>	<u>\$ 201,372</u>	<u>100.0%</u>	<u>\$ 204,457</u>	<u>100.0%</u>

Capital Assets and Debt Activities

The University continues to manage its financial resources so as to ensure adequate financial flexibility to access the capital markets as needed. The University maintains debt ratings from Standard and Poor's and Moody's Investors Service of A+ and A2, respectively.

Total capital additions were \$72.2 million, \$75.0 million, and \$25.7 million, for the years ended June 30, 2011, 2010, and 2009, respectively. The major activities were the completion of deferred maintenance projects, upgrades to the University's infrastructure, as well as purchase of additional land which will be used for future expansion. In addition, capital additions increased in fiscal years 2011 and 2010 due the University's capital lease agreements for student housing and the bookstore. A summary of the University's capital additions for the years ended June 30, 2011, 2010, and 2009 is shown below:

	Capital Additions		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Land	\$ 2,615,221	6,256,825	2,063,126
Art collections	750,000	—	—
Construction in progress (net of transfers out)	17,475,009	608,897	(7,813,555)
Land Improvements	3,112,200	3,845,357	771,879
Buildings (less disposals)	46,436,341	61,734,791	28,373,185
Equipment	1,852,029	2,520,369	2,277,976
Total additions	<u>\$ 72,240,800</u>	<u>74,966,239</u>	<u>25,672,611</u>

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June 30, 2011 and 2010

As of June 30, 2011, 2010, and 2009, the University had \$67.0 million, \$71.3 million, and \$74.7 million, respectively, invested in capital assets, net of related debt. Outstanding bonds as of June 30, 2011 were \$424.4 million, compared to \$322.1 million and \$327.6 million as of June 30, 2010 and June 30, 2009 respectively. A summary of the University's outstanding bonds for the years ended June 30, 2011, 2010, and 2009 is shown below:

	Bonds Payable		
	<u>2011</u>	<u>2010</u>	<u>2009</u>
Series 1974 E Revenue Bonds, due serially to 2009	\$ —	—	415,000
Series 1983 D Revenue Bonds, due serially to 2013	525,000	690,000	850,000
Series 2000 B Revenue Bonds, due serially to 2010	—	1,210,000	2,360,000
Series 2001 B Revenue Bonds, due serially to 2011	210,000	210,000	210,000
Series 2001 C Revenue Refunding Bonds, due serially to 2026	—	38,850,000	40,470,000
Series 2002 K Revenue Bonds, due serially to 2012	665,000	665,000	665,000
Series 2003 I Revenue Bonds, due serially to 2013	5,585,000	6,880,000	7,820,000
Series 2004 C Revenue Bonds, due serially to 2014	8,680,000	8,680,000	8,680,000
Series 2005 D Revenue Refunding Bonds, due serially to 2030	50,960,000	51,360,000	51,655,000
Series 2006 G Revenue Bonds, due serially to 2031	66,530,000	67,915,000	69,250,000
Series 2007 B Revenue Refunding Bonds, due serially to 2034	119,500,000	119,500,000	119,500,000
Series 2008 B Revenue Refunding Bonds, due serially to 2027	35,205,000	35,205,000	35,205,000
Series 2011 C Revenue Refunding Bonds, due serially to 2025	30,045,000	—	—
Series 2010 A Build America bonds, due serially to 2035	93,885,000	—	—
Series 2010 B due serially to 2016	19,280,000	—	—
	<u>431,070,000</u>	<u>331,165,000</u>	<u>337,080,000</u>
(Less) plus:			
Deferred loss on bond refinancing	(8,507,697)	(8,702,022)	(9,105,928)
Bond premium (discount)	1,809,953	(404,079)	(367,921)
	<u>\$ 424,372,256</u>	<u>322,058,899</u>	<u>327,606,151</u>

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)

Management's Discussion and Analysis

June 30, 2011 and 2010

Economic Outlook

State of New Jersey appropriations remain a vital source of funding for the University and the current budgetary issues with the State may have a negative impact on future funding. The University's unrestricted general operations appropriation from the State of New Jersey decreased from fiscal year 2010 to fiscal year 2011 and the University continues to experience uncertainty in its future level of state support. With increasing costs, particularly resulting from contractual obligations with faculty and staff and debt service, the University faces critical funding issues. Additionally, the University's desire to increase institutionally funded scholarships, continue building its academic program excellence and improve on its capital assets will also impact on the University's financial outlook. The University will continue to meet the goals of its mission by monitoring operating costs and seeking additional revenue sources. The University will continue to monitor the situation and maintain a close watch over resources so as to provide the University with the ability to react to potential budgetary challenges that may occur.

Through the process of continuing strategic planning and self-assessment, the University is well positioned to continue to enrich the lives of those in the campus community and surrounding region.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Statement of Net Assets
June 30, 2011

Assets	Rowan University	Rowan University Foundation	South Jersey Technology Park at Rowan University	Total
Current assets:				
Cash and cash equivalents (notes 2 and 12)	\$ 100,582,393	2,168,881	1,091,417	103,842,691
Restricted cash and cash equivalents (notes 2 and 12)	15,609,019	596,829		16,205,848
Receivables:				
Students, less allowance of \$762,000	1,989,591	—	—	1,989,591
Restricted contributions, net	—	648,380	—	648,380
Grants	3,023,247	—	—	3,023,247
State of New Jersey	1,752,328	—	—	1,752,328
Due from South Jersey Technology Park at Rowan University (note 13)	5,961	—	—	5,961
Interest and other	257,433	—	17,448	274,881
Total receivables	7,028,560	648,380	17,448	7,694,388
Restricted deposits held by bond trustees (note 3)	24,186,078	—	—	24,186,078
Other current assets	1,539,073	—	—	1,539,073
Total current assets	148,945,123	3,414,090	1,108,865	153,468,078
Noncurrent assets:				
Restricted deposits held by bond trustees (note 3)	98,237,294	—	—	98,237,294
Investments, at fair value (notes 2 and 12)	1,448,899	29,178,238	—	30,627,137
Restricted investments, at fair value (notes 2 and 12)	—	8,856,695	—	8,856,695
Restricted nonexpendable investments, at fair value (note 12)	—	109,559,372	—	109,559,372
Restricted contributions receivable, net	—	4,791,756	—	4,791,756
Deferred financing costs, net of accumulated amortization	4,522,130	—	168,190	4,690,320
Capital assets, net (notes 4 and 11)	478,253,922	—	12,336,462	490,590,384
Total noncurrent assets	582,462,245	152,386,061	12,504,652	747,352,958
Total assets	731,407,368	155,800,151	13,613,517	900,821,036
Liabilities				
Current liabilities:				
Accounts payable and accrued expenses (note 7)	14,701,719	18,398	16,095	14,736,212
Due to State of New Jersey	88,527	—	—	88,527
Deferred revenue	7,312,746	45,541	—	7,358,287
Annuities payable – current portion	—	63,383	—	63,383
Compensated absences – current portion (notes 10 and 11)	2,763,645	40,000	—	2,803,645
Due to Rowan University (note 13)	—	—	5,961	5,961
Accrued interest payable	10,398,487	—	17,267	10,415,754
Bonds payable – current portion (notes 8 and 10)	15,020,000	—	—	15,020,000
Other long-term debt – current portion (notes 9, 10 and 11)	467,082	—	159,592	626,674
Total current liabilities	50,752,206	167,322	198,915	51,118,443
Noncurrent liabilities (note 10):				
Student housing deposits	436,900	—	—	436,900
Compensated absences – noncurrent portion (note 11)	2,484,514	40,000	—	2,524,514
Other liabilities	218,606	—	—	218,606
Deposits held in custody for others	1,258,542	1,263,972	—	2,522,514
Bonds payable – noncurrent portion (note 8)	409,352,256	—	—	409,352,256
Other long-term debt – noncurrent portion (note 9)	6,289,146	—	5,846,061	12,135,207
Capital lease obligation (note 11)	79,217,217	—	—	79,217,217
Annuities payable – noncurrent portion	—	392,518	—	392,518
Total noncurrent liabilities	499,257,181	1,696,490	5,846,061	506,799,732
Total liabilities	550,009,387	1,863,812	6,044,976	557,918,175
Net Assets				
Invested in capital assets, net of related debt	67,025,016	—	6,330,809	73,355,825
Restricted:				
Nonexpendable (note 12)	—	109,559,372	—	109,559,372
Expendable:				
Renewal and replacement	650,000	—	—	650,000
Debt service	15,020,000	—	—	15,020,000
Debt service reserve	9,352,200	—	—	9,352,200
Medical School	15,609,019	—	—	15,609,019
Inductotherm Scholarships	—	1,617,063	—	1,617,063
Other scholarships	—	3,881,067	—	3,881,067
College of Business	—	4,950,000	—	4,950,000
Other	—	3,944,088	—	3,944,088
Unrestricted (note 11)	73,741,746	29,984,749	1,237,732	104,964,227
Total net assets	\$ 181,397,981	153,936,339	7,568,541	342,902,861

See accompanying notes to financial statements.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Statement of Net Assets
June 30, 2010

Assets	Rowan University	Rowan University Foundation	South Jersey Technology Park at Rowan University	Total
Current assets:				
Cash and cash equivalents (notes 2 and 12)	\$ 74,520,965	3,698,494	1,114,455	79,333,914
Restricted cash and cash equivalents (notes 2 and 12)	15,600,000	1,517,382	—	17,117,382
Receivables:				
Students, less allowance of \$762,000	1,016,304	—	—	1,016,304
Contributions, net	—	63,972	—	63,972
Restricted contributions, net	—	469,759	—	469,759
Grants	7,089,139	—	—	7,089,139
State of New Jersey	1,516,927	—	—	1,516,927
Interest and other	603,706	—	21,881	625,587
Total receivables	<u>10,226,076</u>	<u>533,731</u>	<u>21,881</u>	<u>10,781,688</u>
Restricted deposits held by bond trustees (note 3)	13,637,400	—	—	13,637,400
Other current assets	1,473,527	5,002	—	1,478,529
Total current assets	<u>115,457,968</u>	<u>5,754,609</u>	<u>1,136,336</u>	<u>122,348,913</u>
Noncurrent assets:				
Restricted deposits held by bond trustees (note 3)	28,601,380	—	—	28,601,380
Investments, at fair value (notes 2 and 12)	1,269,819	11,159,463	—	12,429,282
Restricted investments, at fair value (notes 2 and 12)	—	4,540,564	—	4,540,564
Restricted nonexpendable investments, at fair value (note 12)	—	108,685,061	—	108,685,061
Restricted contributions receivable, net	—	4,842,830	—	4,842,830
Deferred financing costs, net of accumulated amortization	3,383,098	—	—	3,383,098
Due from South Jersey Technology Park at Rowan University (note 13)	6,000,000	—	—	6,000,000
Other assets	—	30,844	—	30,844
Capital assets, net (notes 4 and 11)	427,949,341	—	12,550,676	440,500,017
Total noncurrent assets	<u>467,203,638</u>	<u>129,258,762</u>	<u>12,550,676</u>	<u>609,013,076</u>
Total assets	<u>582,661,606</u>	<u>135,013,371</u>	<u>13,687,012</u>	<u>731,361,989</u>
Liabilities				
Current liabilities:				
Accounts payable and accrued expenses (note 7)	13,001,792	11,610	33,438	13,046,840
Due to State of New Jersey	71,693	—	—	71,693
Deferred revenue	10,634,068	41,531	—	10,675,599
Annuities payable – current portion	—	63,383	—	63,383
Compensated absences – current portion (notes 10 and 11)	2,162,411	40,000	—	2,202,411
Accrued interest payable	7,454,815	—	—	7,454,815
Bonds payable – current portion (notes 8 and 10)	6,165,000	—	—	6,165,000
Other long-term debt – current portion (notes 9, 10 and 11)	337,119	—	—	337,119
Total current liabilities	<u>39,826,898</u>	<u>156,524</u>	<u>33,438</u>	<u>40,016,860</u>
Noncurrent liabilities (note 10):				
Student housing deposits	96,990	—	—	96,990
Compensated absences – noncurrent portion (note 11)	2,585,524	80,000	—	2,665,524
Other liabilities	186,533	—	—	186,533
Deposits held in custody for others	1,269,139	1,081,280	—	2,350,419
Bonds payable – noncurrent portion (note 8)	315,893,899	—	—	315,893,899
Other long-term debt – noncurrent portion (note 9)	6,803,261	—	—	6,803,261
Capital lease obligation (note 11)	43,257,638	—	—	43,257,638
Due to Rowan University (note 13)	—	—	6,000,000	6,000,000
Annuities payable – noncurrent portion	—	389,752	—	389,752
Total noncurrent liabilities	<u>370,092,984</u>	<u>1,551,032</u>	<u>6,000,000</u>	<u>377,644,016</u>
Total liabilities	<u>409,919,882</u>	<u>1,707,556</u>	<u>6,033,438</u>	<u>417,660,876</u>
Net Assets				
Invested in capital assets, net of related debt	71,335,179	—	6,550,676	77,885,855
Restricted:				
Nonexpendable (note 12)	—	108,685,061	—	108,685,061
Expendable:				
Renewal and replacement	650,000	—	—	650,000
Debt service	6,165,000	—	—	6,165,000
Debt service reserve	14,520,650	—	—	14,520,650
Medical School	15,600,000	—	—	15,600,000
Inductotherm Scholarships	—	1,763,310	—	1,763,310
Other scholarships	—	1,374,397	—	1,374,397
College of Business	—	5,190,000	—	5,190,000
Other	—	2,579,006	—	2,579,006
Unrestricted (note 11)	<u>64,470,895</u>	<u>13,714,041</u>	<u>1,102,898</u>	<u>79,287,834</u>
Total net assets	<u>\$ 172,741,724</u>	<u>133,305,815</u>	<u>7,653,574</u>	<u>313,701,113</u>

See accompanying notes to financial statements.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Statement of Revenues, Expenses, and Changes in Net Assets
Year ended June 30, 2011

	<u>Rowan University</u>	<u>Rowan University Foundation</u>	<u>South Jersey Technology Park at Rowan University</u>	<u>Total</u>
Operating revenues:				
Net student revenues:				
Tuition and fees	\$ 124,776,150	—	—	124,776,150
Auxiliary enterprises	36,561,408	—	—	36,561,408
Less scholarship allowances	(33,545,598)	—	—	(33,545,598)
Net student revenues	127,791,960	—	—	127,791,960
Grants	34,479,290	—	—	34,479,290
Self-funded programs	3,001,366	—	—	3,001,366
Fund-raising events	—	98,736	—	98,736
Contributions	—	2,867,112	—	2,867,112
Rental income (note 13)	—	—	800,365	800,365
Other operating revenues	4,357,509	—	8,492	4,366,001
Total operating revenues	169,630,125	2,965,848	808,857	173,404,830
Operating expenses:				
Instruction	95,846,650	—	—	95,846,650
Research	2,906,494	—	—	2,906,494
Public service	1,345,089	—	—	1,345,089
Academic support	18,929,121	—	—	18,929,121
Student services	17,354,795	—	—	17,354,795
Institutional support	25,684,572	152,115	162,460	25,999,147
Operation and maintenance of plant	21,260,437	—	148,432	21,408,869
Student aid	1,696,542	—	—	1,696,542
Auxiliary enterprises	18,017,006	—	—	18,017,006
Depreciation and amortization	24,875,211	—	368,555	25,243,766
Total operating expenses	227,915,917	152,115	679,447	228,747,479
Operating (loss) income	(58,285,792)	2,813,733	129,410	(55,342,649)
Nonoperating revenues (expenses):				
State of New Jersey appropriations	29,440,000	—	—	29,440,000
State of New Jersey appropriations - Medical School	18,407,000	—	—	18,407,000
State of New Jersey fringe benefits (note 5)	30,966,668	—	—	30,966,668
Student scholarships	—	(1,120,299)	—	(1,120,299)
Gifts from Rowan University Foundation (note 12)	8,169,404	(8,169,404)	—	—
Other grants	—	(9,074)	—	(9,074)
Investment income	753,509	26,394,728	8,187	27,156,424
Investment expenses	—	(87,321)	—	(87,321)
Interest on capital asset related debt	(21,266,116)	—	(222,630)	(21,488,746)
Other nonoperating expenses, net	(819,750)	(66,150)	—	(885,900)
Net nonoperating revenues (expenses)	65,650,715	16,942,480	(214,443)	82,378,752
Gain (loss) before other revenues	7,364,923	19,756,213	(85,033)	27,036,103
Capital grants	1,291,334	—	—	1,291,334
Additions to permanent endowments	—	874,311	—	874,311
Increase (decrease) in net assets	8,656,257	20,630,524	(85,033)	29,201,748
Net assets as of beginning of year	172,741,724	133,305,815	7,653,574	313,701,113
Net assets as of end of year	\$ 181,397,981	153,936,339	7,568,541	342,902,861

See accompanying notes to financial statements.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Statement of Revenues, Expenses, and Changes in Net Assets
Year ended June 30, 2010

	<u>Rowan University</u>	<u>Rowan University Foundation</u>	<u>South Jersey Technology Park at Rowan University</u>	<u>Total</u>
Operating revenues:				
Net student revenues:				
Tuition and fees	\$ 115,508,089	—	—	115,508,089
Auxiliary enterprises	33,148,116	—	—	33,148,116
Less scholarship allowances	(32,306,797)	—	—	(32,306,797)
Net student revenues	116,349,408	—	—	116,349,408
Grants	32,730,887	—	—	32,730,887
Self-funded programs	3,968,883	—	—	3,968,883
Fund-raising events	—	98,796	—	98,796
Contributions	—	1,526,806	—	1,526,806
Rental income (note 13)	—	—	601,779	601,779
Other operating revenues	485,309	—	14,691	500,000
Total operating revenues	153,534,487	1,625,602	616,470	155,776,559
Operating expenses:				
Instruction	76,241,969	—	—	76,241,969
Research	2,506,640	—	—	2,506,640
Public service	1,214,964	—	—	1,214,964
Academic support	17,183,890	—	—	17,183,890
Student services	15,766,264	—	—	15,766,264
Institutional support	25,303,940	116,991	424,778	25,845,709
Operation and maintenance of plant	21,945,159	—	136,439	22,081,598
Student aid	2,057,407	—	—	2,057,407
Auxiliary enterprises	17,209,490	—	—	17,209,490
Depreciation and amortization	21,941,894	—	326,259	22,268,153
Total operating expenses	201,371,617	116,991	887,476	202,376,084
Operating (loss) income	(47,837,130)	1,508,611	(271,006)	(46,599,525)
Nonoperating revenues (expenses):				
State of New Jersey appropriations	33,510,000	—	—	33,510,000
State of New Jersey appropriations - Medical School	15,600,000	—	—	15,600,000
State of New Jersey fringe benefits (note 5)	28,136,277	—	—	28,136,277
Student scholarships	—	(1,053,393)	—	(1,053,393)
Gifts from Rowan University Foundation (note 12)	7,956,848	(7,956,848)	—	—
Other grants	—	(2,508)	—	(2,508)
Investment income	800,675	13,394,005	31,448	14,226,128
Investment expenses	—	(114,311)	—	(114,311)
Interest on capital asset related debt	(15,221,385)	—	(276,521)	(15,497,906)
Other nonoperating revenues (expenses), net	1,309,050	(58,004)	—	1,251,046
Net nonoperating revenues (expenses)	72,091,465	4,208,941	(245,073)	76,055,333
Gain (loss) before other revenues	24,254,335	5,717,552	(516,079)	29,455,808
Additions to permanent endowments	—	189,295	—	189,295
Increase (decrease) in net assets	24,254,335	5,906,847	(516,079)	29,645,103
Net assets as of beginning of year	148,487,389	127,398,968	8,169,653	284,056,010
Net assets as of end of year	\$ 172,741,724	133,305,815	7,653,574	313,701,113

See accompanying notes to financial statements.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Statements of Cash Flows
(Business-Type Activities – Rowan University only)
Years ended June 30, 2011 and 2010

	2011	2010
Cash flows from operating activities:		
Student revenues	\$ 126,818,673	116,478,605
Government grants	38,545,182	30,165,129
Payments to suppliers	(59,474,827)	(46,031,767)
Payments for employee salaries and benefits	(113,406,123)	(105,990,573)
Self-funded programs and other receipts	7,462,201	4,729,831
Net cash used by operating activities	(54,894)	(648,775)
Cash flows from noncapital financing activities:		
State of New Jersey appropriations	47,847,000	49,110,000
Gifts	7,353,560	7,956,848
Net cash provided by noncapital financing activities	55,200,560	57,066,848
Cash flows from capital and related financing activities:		
Drawdown of deposits held by bond trustees	24,235,851	16,999,579
Bond proceeds	146,154,392	—
Deposits to Construction Fund	(112,700,000)	—
Capital grants	1,291,334	—
Defeasement of debt	(38,446,573)	—
Bond issuance costs	(1,924,735)	—
Purchases of capital assets	(17,968,060)	(26,469,484)
Principal paid on capital debt	(12,904,574)	(8,935,271)
Interest paid on capital debt	(23,642,543)	(17,303,492)
Net cash used by capital and related financing activities	(35,904,908)	(35,708,668)
Cash flows from investing activities:		
Interest on investments	829,689	950,334
Repayment of SJTP loan	6,000,000	—
Net cash provided by investing activities	6,829,689	950,334
Net increase in cash and cash equivalents	26,070,447	21,659,739
Cash and cash equivalents as of beginning of the year	90,120,965	68,461,226
Cash and cash equivalents as of end of the year	\$ 116,191,412	90,120,965
Reconciliation of operating loss to net cash used by operating activities:		
Operating loss	\$ (58,285,792)	(47,837,130)
Adjustments to reconcile operating loss to net cash used by operating activities:		
State paid fringe benefits	30,966,668	28,136,277
Depreciation and amortization expense	24,875,211	21,941,894
Changes in assets and liabilities:		
Receivables	3,197,517	(6,523,451)
Other current assets	(65,546)	(163,930)
Accounts payable and accrued expenses	1,699,927	566,915
Due to State of New Jersey	16,834	(699,952)
Deferred revenue	(3,321,322)	3,982,126
Student housing deposits	339,910	(728,610)
Compensated absences	500,224	1,087,821
Other liabilities	32,072	(255,712)
Deposits held in custody for others	(10,597)	(155,023)
Net cash used by operating activities	\$ (54,894)	(648,775)
Noncash transaction:		
Non-cash gifts	\$ 815,844	—
Capital assets acquired through capital lease obligation	37,400,000	45,500,000
State paid fringe benefits	30,966,668	28,136,277

See accompanying notes to financial statements.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2011 and 2010

(1) Organization and Summary of Significant Accounting Policies

Organization

Rowan University (the University), formerly Rowan College of New Jersey, was founded in 1923 and effective July 1, 1967, came under the general policy control of the New Jersey Board of Higher Education. Under the Higher Education Act of 1966, the University and all the other New Jersey State colleges became multipurpose institutions with emphasis on the liberal arts and sciences and various professional areas including the science of education and the art of teaching. The operation and management of the University is vested in the University's board of trustees.

The University is recognized as a public institution by the State of New Jersey (the State). Under the law, the University is an instrumentality of the State of New Jersey with a high degree of autonomy. However, under Governmental Accounting Standards Board (GASB) Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, the University is considered a component unit of the State of New Jersey for financial reporting purposes. Accordingly, the financial statements of the University are included in the State's Comprehensive Annual Financial Report.

Summary of Significant Accounting Policies

Basis of Presentation

The accounting policies of the University conform to accounting principles generally accepted in the United States of America as applicable to public colleges and universities. The University reports are based on all applicable GASB pronouncements as well as applicable Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Review Boards of the Committee on Accounting Procedure issued solely on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements.

GASB Statement No. 35 establishes standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following net asset categories.

- *Invested in capital assets, net of related debt:* Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of those assets.
- *Restricted:*

Nonexpendable – Net assets subject to externally imposed stipulations that must be maintained permanently by the University.

Expendable – Net assets whose use by the University is subject to externally imposed stipulations that can be fulfilled by actions of the University pursuant to the stipulations or that expire by the passage of time.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2011 and 2010

- *Unrestricted:* Net assets that are not subject to externally imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of management or the board of trustees.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the University's policy is to first apply the expense towards restricted resources and then towards unrestricted resources.

Measurement Focus and Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting utilizing the economic resources measurement focus. The University reports as a business-type activity, as defined by GASB Statement No. 34. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

Cash and Cash Equivalents

The University classifies as cash equivalents, funds that are in short-term, highly liquid investments, and are readily convertible to known amounts of cash.

The University maintains portions of its cash with two custodians, a bank and the State of New Jersey Cash Management Fund. Both are interest-bearing accounts from which the funds are available upon demand.

Investments

Investments are reflected at fair value, which is based on quoted market prices. Purchases and sales of investments are accounted for on the trade-date basis. Investment income is recorded on an accrual basis. Realized and unrealized gains and losses are reported in investment income.

Capital Assets

Capital assets include land, land improvements, buildings, and equipment. Such assets are recorded at historical cost. Donated capital assets, including artwork, are recorded at the estimated fair value at the date of donation. The costs of normal maintenance and repairs that do not add value to the asset are not capitalized. Major outlays for capital assets are capitalized as projects are constructed. Artwork is considered inexhaustible and is not depreciated. Capital assets are depreciated using the straight-line method over the following useful lives:

	<u>Useful lives</u>
Land improvements	20 years
Buildings	20 – 40 years
Equipment	3 – 20 years

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)

Notes to Financial Statements

June 30, 2011 and 2010

Deferred Financing Costs

The University capitalizes costs incurred in connection with its bonds payable and amortizes these costs over the life of the respective obligations.

Deposits Held in Custody for Others

The University holds cash and cash equivalents as custodian primarily for the Student Government Association.

Financial Dependency

One of the University's largest sources of revenue are appropriations from the State of New Jersey, which include state paid fringe benefits. The University is economically dependent on these appropriations to carry on its operations.

Student Tuition and Fees

Student tuition and fees are presented net of scholarships applied to student accounts, while other payments made directly to students are presented as student aid expenses and are recognized in the period incurred. Student tuition and fees collected in advance of the fiscal year are recorded as deferred revenue in the accompanying statements of net assets.

Grants and Contracts

All grants and contracts are recognized when all eligibility requirements for revenue recognition are met which is generally the period in which related expenses are incurred. Amounts received from grants and contracts for which eligibility requirements have not been met under the terms of the agreement, are recorded as deferred revenue in the accompanying statements of net assets.

Classification of Revenue

The University's policy for defining operating activities in the statements of revenues, expenses, and changes in net assets are those that serve the University's principal purpose and generally result from exchange transactions such as the payment received for services and payment made for the purchase of goods and services. Examples include (1) student tuition and fees, net of scholarship allowances, and (2) most Federal, State, and private grants and contracts. Nonoperating revenues include activities that have the characteristics of nonexchange transactions or do not result from the receipt or provision of goods and services, such as operating appropriations from the state, private gifts, and investment income. Interest expense is reported as a nonoperating expense.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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Tax Status

The University is exempt from Federal income taxes under Internal Revenue Code Section 115.

(2) Cash, Cash Equivalents, and Investments

The University has an investment policy, which establishes guidelines for permissible investments. Short-term investment options include, but are not limited to, the use of the New Jersey Cash Management Fund, and other investment vehicles (i.e. certificates of deposit, repurchase agreements, etc.) that are deemed appropriate and within the risk parameters as determined by the University Board of Trustees and the University Executive Staff.

The University's long-term investment options include, but are not limited to, the purchase of U.S. Treasury securities, U.S. Government obligations, and other investment vehicles (i.e. stock, corporate bonds, NJ Municipal obligations, etc.) that are deemed appropriate and within the risk parameters as determined by the University board of trustees and the University Executive Staff.

Cash, cash equivalents, and investments are carried in the financial statements at fair value and consist of the following as of June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Cash	\$ 9,475,940	12,971,661
State of New Jersey Cash Management Fund	5,604,681	5,593,458
Money market funds and certificates of deposit	<u>101,110,791</u>	<u>71,555,846</u>
Total cash and cash equivalents	<u>\$ 116,191,412</u>	<u>90,120,965</u>
Investments:		
U.S. Treasury notes	\$ 858,593	839,810
Equity securities	39,356	—
TIAA-CREF mutual fund	<u>550,950</u>	<u>430,009</u>
Total investments	<u>\$ 1,448,899</u>	<u>1,269,819</u>

The University's investments and deposits held by bond trustees are subject to various risks. Among these risks are credit risk and interest rate risk. Each one of these risks is discussed in more detail below.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The credit risk of a debt instrument is measured by nationally recognized statistical rating agencies such as Moody's Investors Service, Inc. (Moody's). The University's investment policy requires that U.S. Agency bonds are rated Aaa/AAA by Moody's and the corporate bonds are rated Baa. The University's investment at TIAA-CREF and State of New Jersey Cash Management Fund are unrated. See table in note 3 for ratings of deposits held by bond trustees.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of a debt investment. The University's investment policy does not specifically address limitations in the maturities of investments. The University's investments are due within one year.

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(3) Restricted Deposits Held by Bond Trustees

Deposits held by bond trustees include restricted funds held by three Board approved trustees. Deposits held by trustees are carried in the financial statements at fair value and consist of cash and U.S. Treasury obligations. Deposits held by trustees include funds for construction, renewal and replacement, debt service reserve, and debt service.

	2011	2010
Construction funds	\$ 92,314,854	17,918,015
Renewal and replacement funds	652,738	651,890
Debt service reserve funds	5,269,702	10,031,475
Debt service funds	24,186,078	13,637,400
	122,423,372	42,238,780
Less current portion	24,186,078	13,637,400
Noncurrent deposits held by bond trustees	\$ 98,237,294	28,601,380

Deposits held by bond trustees were \$122,423,372 and \$42,238,780 as of June 30, 2011 and 2010, respectively. Of these amounts, \$7,290,731 and \$24,527,194 as of June 30, 2011 and 2010, respectively, were invested in fixed income holdings, with the remainder in unrated money market investments.

The following tables summarize the maturities and agency ratings of the fixed income securities included in the University's deposits held by bond trustees as of June 30, 2011 and 2010:

2011	Rating	Fair value	Less than 1 year	1–5 years
U.S. Treasury bills and notes	AAA	\$ 7,290,731	7,290,731	—
		\$ 7,290,731	7,290,731	—
2010	Rating	Fair value	Less than 1 year	1–5 years
U.S. Treasury bills and notes	AAA	\$ 24,527,194	24,527,194	—
		\$ 24,527,194	24,527,194	—

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(4) Capital Assets

The detail of capital assets activity for the years ended June 30, 2011 and 2010 follows:

<u>2011</u>	<u>Beginning balance</u>	<u>Additions</u>	<u>Deletions/ transfers</u>	<u>Ending balance</u>
Nondepreciable assets:				
Land	\$ 42,258,295	2,615,221	—	44,873,516
Artwork	—	750,000	—	750,000
Construction in progress	31,659,642	34,204,795	(16,729,786)	49,134,651
Total nondepreciable assets	<u>73,917,937</u>	<u>37,570,016</u>	<u>(16,729,786)</u>	<u>94,758,167</u>
Depreciable assets:				
Land improvements	30,968,685	3,112,200	—	34,080,885
Buildings	455,869,363	49,852,365	(3,416,024)	502,305,704
Equipment	26,195,630	1,852,029	—	28,047,659
Total depreciable assets	<u>513,033,678</u>	<u>54,816,594</u>	<u>(3,416,024)</u>	<u>564,434,248</u>
Less accumulated depreciation:				
Land improvements	10,177,735	1,535,547	—	11,713,282
Buildings	133,546,587	20,431,364	(2,415,346)	151,562,605
Equipment	15,277,952	2,384,654	—	17,662,606
Total accumulated depreciation	<u>159,002,274</u>	<u>24,351,565</u>	<u>(2,415,346)</u>	<u>180,938,493</u>
Total capital assets, net	<u>\$ 427,949,341</u>	<u>68,035,045</u>	<u>(17,730,464)</u>	<u>478,253,922</u>

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<u>2010</u>	<u>Beginning balance</u>	<u>Additions</u>	<u>Deletions/ transfers</u>	<u>Ending balance</u>
Nondepreciable assets:				
Land	\$ 36,001,470	6,256,825	—	42,258,295
Construction in progress	31,050,745	25,980,754	(25,371,857)	31,659,642
Total nondepreciable assets	<u>67,052,215</u>	<u>32,237,579</u>	<u>(25,371,857)</u>	<u>73,917,937</u>
Depreciable assets:				
Land improvements	27,123,328	3,845,357	—	30,968,685
Buildings	394,134,572	61,734,791	—	455,869,363
Equipment	23,675,261	2,520,369	—	26,195,630
Total depreciable assets	<u>444,933,161</u>	<u>68,100,517</u>	<u>—</u>	<u>513,033,678</u>
Less accumulated depreciation:				
Land improvements	8,787,547	1,390,188	—	10,177,735
Buildings	115,921,066	17,625,521	—	133,546,587
Equipment	12,930,390	2,347,562	—	15,277,952
Total accumulated depreciation	<u>137,639,003</u>	<u>21,363,271</u>	<u>—</u>	<u>159,002,274</u>
Total capital assets, net	<u>\$ 374,346,373</u>	<u>78,974,825</u>	<u>(25,371,857)</u>	<u>427,949,341</u>

Depreciation expense for the years ended June 30, 2011 and 2010 was \$24,351,565 and \$21,363,271, respectively. During 2011 and 2010, the University has capitalized interest expense, net of related interest income of \$4,022,107 and \$1,914,296, respectively, in construction in progress in the accompanying statements of net assets. Estimated costs to complete capital projects included in construction in progress as of June 30, 2011 approximates \$12,304,000. Financing for these projects is approximately \$5,442,000 in bond proceeds and \$6,862,000 in University funds.

(5) State of New Jersey Fringe Benefits

The State of New Jersey, through separate appropriations, pays certain fringe benefits, principally pension costs, health benefits, and FICA taxes, on behalf of University employees and retirees. The costs of these benefits, \$30,966,668 and \$28,136,277, respectively, for fiscal years 2011 and 2010, were paid directly by the State of New Jersey on behalf of the University and are included in the accompanying financial statements as State of New Jersey fringe benefits revenue and as expenses.

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(6) Retirement Plans

Plan Descriptions

The University participates in several retirement plans covering its employees – Public Employees’ Retirement System (PERS), the Alternate Benefit Program (ABP), the Teachers’ Pension and Annuity Fund (TPAF), the Police and Fireman’s Retirement System (PFRS) and the Defined Contribution Retirement Program (DCRP). Generally all employees, except certain part-time employees, participate in one of these plans. Under these plans, participants make annual contributions, and the State, in accordance with State statutes, makes employer contributions on behalf of the University for these plans with the exception of the DCRP. Employer contributions to DCRP are paid by the University and are reflected in the accompanying financial statements as expenses. The University is charged for pension costs through a fringe benefit charge assessed by the State which is included with the State of New Jersey fringe benefits in the accompanying financial statements.

PERS was established under the provisions of N.J.S.A. 43:15A to provide coverage, including post-retirement health care, to substantially all full-time employees of the State of New Jersey or public agency provided the employee is not a member of another state-administered retirement system. PERS is a cost-sharing, multiple-employer defined benefit pension plan administered by the State of New Jersey.

ABP presently makes contributions to six state approved investment carriers. ABP alternatives are administered by a separate board of trustees.

Certain faculty members of the University participate in the TPAF, which is a State of New Jersey cost-sharing, single-employer defined benefit pension plan. TPAF was established under the provisions of N.J.S.A. 18:66 to provide coverage to substantially all full-time public school teachers of the State of New Jersey.

PFRS is a defined benefit pension fund established in 1944. It is open to all police officers and firefighters appointed after June 1944. Chapter 204, P.L. 1989 changed eligibility criteria for membership in the PFRS which included State College employees (campus police). If a State police or fire title does not meet eligibility requirements then PERS membership is required.

DCRP provides eligible members with a tax-sheltered, defined contribution retirement benefit along with life insurance and disability coverage. DCRP enrollment eligibility criteria includes employees who: (1) earn below a minimum base salary, or (2) do not work a minimum number of hours per week, or (3) are enrolled in PERS and make in excess of the established “maximum contribution” limits. Participating eligibility, as well as contributory and noncontributory requirements are established by the State of New Jersey Retirement and Social Security Law.

The State of New Jersey issues publicly available financial reports that include financial statements and required supplementary information for PERS and TPAF. These reports may be obtained by writing to the State of New Jersey, Department of the Treasury, Division of Pension and Benefits, P.O. Box 295, Trenton, New Jersey 08625-0295.

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PERS Funding Policies

PERS members contribute at a uniform rate. The full normal employee contribution rate became 5.5% of annual compensation, effective July 1, 2007. Employers are required to contribute at an actuarially determined rate. The annual employer contributions include funding for basic retirement allowances, cost-of-living adjustments, and non-contributory death benefits. The State of New Jersey contributes to PERS on behalf of the University. The contribution requirements of the plan members and the University are established and may be amended by the State of New Jersey.

Alternate Benefit Program (ABP) Information

ABP provides the choice of six investment carriers. The University assumes no liability for ABP members other than payment of contributions. ABP provides retirement and death benefits for or on behalf of those full-time professional employees and faculty members electing to participate in this optional retirement program. Participation eligibility as well as contributory and noncontributory requirements are established by the State of New Jersey Retirement and Social Security Law.

Benefits are determined by the amount of individual accumulations and the retirement income option selected. All benefits vest after the completion of one year of service. Individually owned annuity contracts that provide for full ownership of retirement and survivor benefits are purchased at the time of vesting. Participating University employees contribute 5% of salary and may contribute a voluntary additional contribution up to the maximum Federal statutory limit, on a pre-tax basis. Employer contributions are 8%. During the years ended June 30, 2011 and 2010, ABP investment carriers received employer and employee contributions as follows:

	<u>2011</u>	<u>2010</u>
Employer contributions	\$ 4,780,604	4,439,946
Employee contributions	7,078,826	6,645,099
Basis for contributions:		
Participating employee salaries	59,757,545	55,499,319

Employer contributions to ABP are paid by the State of New Jersey and are reflected in the accompanying financial statements as State of New Jersey fringe benefit revenue and as expenses.

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Defined Contribution Retirement Program (DCRP)

DCRP has one investment carrier, Prudential, which jointly administers the DCRP investments with the Division of Pensions and Benefits. The University assumes no liability for DCRP members other than payment of contributions. Benefits are determined by the amount of individual accumulations and the retirement option selected. All benefits vest immediately for employees who are enrolled in PERS or after one year for employees not in PERS. Individually owned annuity contracts that provide for full ownership of retirement and survivor benefits are purchased at the time of vesting.

Participating University employees contribute 5.5% of their eligible wages. Employer contributions are 3%. During the years ended June 30, 2011 and 2010, Prudential received employer and employee contributions as follows:

	2011	2010
Employer contributions	\$ 2,852	—
Employee contributions	5,228	—
Basis for contributions:		
Participating employee salaries	95,059	—

Post Employment Benefits Other than Pensions

The State of New Jersey is legally responsible for contributions to the other postemployment benefits plan that covers the employees of the University. The employees of the University are employees of the State of New Jersey, therefore the other postemployment benefit plans liability is reported by the State of New Jersey.

(7) Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consist of the following as of June 30, 2011 and 2010:

	2011	2010
Vendors and other	\$ 8,659,572	8,593,616
Salaries and benefits	6,042,147	4,408,176
Total accounts payable and accrued expenses	\$ 14,701,719	13,001,792

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(8) Bonds Payable

Capital assets are financed through revenue bonds of the New Jersey Educational Facilities Authority (NJEFA) and the Camden County Improvement Authority (CCIA). The following obligations to the Authority were outstanding as of June 30, 2011 and 2010:

	<u>Interest rate</u>	<u>2011</u>	<u>2010</u>
Series 1983 D Revenue Bonds, due serially to 2013	3.0%	\$ 525,000	690,000
Series 2000 B Revenue Bonds, due serially to 2010	5.0% – 5.25%	—	1,210,000
Series 2001 B Revenue Bonds, due serially to 2011	4.25%	210,000	210,000
Series 2001 C Revenue Refunding Bonds, due serially to 2026	5.0% – 5.25%	—	38,850,000
Series 2002 K Revenue Bonds, due serially to 2012	4.0%	665,000	665,000
Series 2003 I Revenue Bonds, due serially to 2013	3.0% – 5.0%	5,585,000	6,880,000
Series 2004 C Revenue Bonds, due serially to 2014	4.0% – 5.0%	8,680,000	8,680,000
Series 2005 D Revenue Refunding Bonds, due serially to 2030	3.25% – 5.25%	50,960,000	51,360,000
Series 2006 G Revenue Bonds, due serially to 2031	4.0% – 4.5%	66,530,000	67,915,000
Series 2007 B Revenue Refunding Bonds, due serially to 2034	3.0% – 5.5%	119,500,000	119,500,000
Series 2008 B Revenue Refunding Bonds, due serially to 2027	4.0% – 5.0%	35,205,000	35,205,000
Series 2011 C Revenue Refunding Bonds, due serially to 2025	3.0% - 5.0%	30,045,000	—
Series 2010 A Build America bonds, due serially to 2035	5.055% - 7.847%	93,885,000	—
Series 2010 B due serially to 2016	1.50% - 5.00%	19,280,000	—
		<u>431,070,000</u>	<u>331,165,000</u>
(Less) plus:			
Deferred loss on bond refinancing		(8,507,697)	(8,702,022)
Bond premium (discount)		1,809,953	(404,079)
Total bonds payable		<u>\$ 424,372,256</u>	<u>322,058,899</u>

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Future annual debt service requirements approximate the following:

	<u>Principal amount</u>	<u>Interest amount</u>	<u>Total amount</u>
Year ending June 30:			
2012	\$ 15,020,000	21,381,000	36,401,000
2013	13,730,000	21,072,000	34,802,000
2014	14,225,000	20,532,000	34,757,000
2015	14,815,000	19,917,000	34,732,000
2016	15,480,000	19,247,000	34,727,000
2017 – 2021	93,520,000	83,295,000	176,815,000
2022 – 2026	108,380,000	58,891,000	167,271,000
2027 – 2031	110,680,000	30,106,000	140,786,000
2032 – 2036	45,220,000	7,150,000	52,370,000
	<u>\$ 431,070,000</u>	<u>281,591,000</u>	<u>712,661,000</u>

In December 2010, the CCIA issued Series 2010 A and 2010 B Bonds. The 2010 A lease revenue bond issue was comprised of federally taxable Build America Bonds totaling \$93,885,000 with coupon rates ranging from 5.055% to 7.847% maturing through 2035. The 2010 B lease revenue bond issue totaled \$19,280,000 with coupon rates ranging from 1.5% to 5.0% maturing through 2016. The proceeds from these bond issues, together with other available funds, are being used to fund the costs associated with building and equipping an approximately 200,000 square foot facility to house the new medical school. The new medical school is being named ‘The Cooper Medical School of Rowan University’.

In May 2011, the NJEFA issued Series 2011 C Revenue Refunding Bonds totaling \$30,045,000 with coupon rates ranging from 3.0% to 5.0% maturing through 2025. The proceeds from this bond issue, together with other available funds, are being used to refund all of the NJEFA’s Outstanding Revenue Bonds, Rowan University Issue, Series 2001 C as well as cover the costs of issuance. The difference in the cash flows between the old debt and the new debt was approximately \$4,950,000. The economic gain resulting from the refunding was approximately \$3,830,000. The deferred loss on refunding of approximately \$211,000 was capitalized and recorded in deferred financing costs in the accompanying statements of net assets as of June 30, 2011.

Funds are on deposit with escrow agents to provide for the payment of principal, interest, and call premiums, when due, on Series 2001 B, Series 2001 C, Series 2002 K, Series 2003 I, and Series 2004 C Bonds. Accordingly, these bonds are not considered outstanding obligations of the University as of June 30, 2011 and 2010 and, therefore, are not reflected in the accompanying financial statements. The principal amounts of these bonds were approximately \$161,530,000 and \$167,795,000, respectively, as of June 30, 2011 and 2010.

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(9) Other Long-Term Debt

Other long-term debt consists of the following:

- (A) The University leases a portion of a building in the City of Camden from Camden County College. In addition to the lease commitment, the University borrowed \$700,000 from the County of Camden in order to make a single payment to terminate a preexisting lease for space with another lessor. This loan, which bears interest at 6.23%, is to be repaid over a term of 21 years and 2 months ending November 30, 2012. As of June 30, 2011 and 2010, the outstanding obligations were \$80,281 and \$133,105, respectively.
- (B) The Higher Educational Capital Improvement Fund Act was established to finance capital improvements and related costs at public and private institutions of higher education within the State of New Jersey. Funding was provided from bonds issued by the New Jersey Educational Facilities Authority. The total University allocation for this program was \$23,887,250. The University is required to pay 1/3 of the debt service, including interest at rates ranging from 3.0 – 5.75%, on its allocation of the bond proceeds, plus administrative fees of the trustees and the Authority. The outstanding balances as of June 30, 2011 and 2010 were \$6,093,944 and \$6,406,829, respectively, with maturities through August 15, 2022.
- (C) On August 14, 2001, the New Jersey Educational Facilities Authority issued bonds to finance the University's loan amount request pursuant to the Dormitory Safety Trust Fund Act (P.L. 2000, C56). The University's loan under this Act was \$1,780,720 and will be repaid in annual installments from January 15, 2002 through January 15, 2016. The outstanding balances as of June 30, 2011 and 2010 were \$628,920 and \$756,704, respectively. This loan was non-interest bearing; however, the University has discounted this obligation at 5% equal to \$540,027. This amount is shown as deferred financing costs in the accompanying financial statements and is being amortized over the life of the loan.

Principal and interest payments for these five obligations approximate the following:

	<u>Principal amount</u>	<u>Interest amount</u>	<u>Total amount</u>
Year ending June 30:			
2012	\$ 514,000	303,000	817,000
2013	500,000	283,000	783,000
2014	494,000	264,000	758,000
2015	508,000	245,000	753,000
2016	527,000	225,000	752,000
2017 – 2021	2,362,000	781,000	3,143,000
2022 – 2023	1,898,000	87,000	1,985,000
	<u>\$ 6,803,000</u>	<u>2,188,000</u>	<u>8,991,000</u>

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(10) Noncurrent Liabilities

Noncurrent liabilities activity for the years ended June 30, 2011 and 2010 was as follows:

<u>2011</u>	<u>Beginning balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending balance</u>	<u>Current portion</u>
Student housing deposits	\$ 96,990	339,910	—	436,900	—
Compensated absences	4,747,935	868,156	367,932	5,248,159	2,763,645
Other liabilities	186,533	32,072	—	218,605	—
Deposits held in custody for others	1,269,139	—	10,597	1,258,542	—
Bonds payable	322,058,899	113,165,000	10,851,643	424,372,256	15,020,000
Other long-term debt	7,296,638	—	493,492	6,803,146	514,000
Capital lease obligation	43,101,380	37,400,000	1,331,081	79,170,299	(46,918)
Total noncurrent liabilities	<u>\$ 378,757,514</u>	<u>151,805,138</u>	<u>13,054,745</u>	<u>517,507,907</u>	<u>18,250,727</u>

<u>2010</u>	<u>Beginning balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending balance</u>	<u>Current portion</u>
Student housing deposits	\$ 825,600	—	728,610	96,990	—
Compensated absences	3,660,114	1,087,821	—	4,747,935	2,162,411
Other liabilities	442,245	—	255,712	186,533	—
Deposits held in custody for others	1,424,162	—	155,023	1,269,139	—
Bonds payable	327,606,151	—	5,547,252	322,058,899	6,165,000
Other long-term debt	7,918,289	—	621,651	7,296,638	493,377
Capital lease obligation	—	45,500,000	2,398,620	43,101,380	(156,258)
Total noncurrent liabilities	<u>\$ 341,876,561</u>	<u>46,587,821</u>	<u>9,706,868</u>	<u>378,757,514</u>	<u>8,664,530</u>

(11) Commitments and Contingencies

Operating Leases

The University leases certain space and equipment used in general operations. Rental expense was approximately \$422,000 in 2011 and \$414,000 in 2010. The leases are noncancelable and have been classified as operating leases, which are expected to expire through 2015. Minimum annual rental commitments approximate the following:

	<u>Amount</u>
Year ending June 30:	
2012	\$ 362,000
2013	202,000
2014	89,000
2015	25,000

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Capital Lease Obligation

In 2008, the University entered into a lease agreement with SORA Housing LLC (SORA) whereby SORA will construct two four story student housing facilities with a total of 242 units, consisting of 884 total beds, on a leasehold interest in land that was conveyed to SORA by the Borough of Glassboro. SORA agreed to lease the land, the facilities and the facilities equipment together with the fixtures, improvements and equipment to the University. The initial phase of the development of the facilities consisted of the development and construction of 154 units, or 568 beds. The second phase of the development of the facilities consisted of the development and construction of the 88 remaining units, or 316 beds, together with the common areas and laundry facilities. No rent was due by the University to SORA during the initial term of the lease through the completion of phase one. Phase one was completed for the Fall 2009 semester and was considered ready for occupancy. In fiscal year 2010, the University began paying rent. Rental payments are due in semi-annual installments on September 1 and February 1, each year, for twenty years. The rental amount will be contingent upon the number of beds available for use at the beginning of each semester. The second phase of the development was completed and ready for occupancy for the Fall 2010 semester. The total amount paid in fiscal year 2011 under this lease agreement is \$6,912,880. At the completion of the lease agreement, the University will have two five year options to renew the lease term. The University has recorded a capital lease asset, net of accumulated depreciation, in the amount of \$66,762,500 and a capital lease payable in the amount of \$68,441,095 in the accompanying statements of net assets, for this lease.

In 2008, the University entered into a lease agreement with SORA RETAIL LLC (SORA) whereby SORA will construct an approximately thirty six thousand square foot two story building for use as a university bookstore and other uses compatible with a university bookstore. The bookstore, which also contains a coffee shop, is being sub-leased to Barnes & Noble College Booksellers, Inc. No rent was due by the University to SORA during the construction phase of the project. Rent became due when the building became "Ready for Occupancy". The building became "Ready for Occupancy" in the Fall of 2010 and the University began making rental payments. Rental payments are due in monthly installments for a term of twenty years. At the completion of the lease agreement, the University will have two five year options to renew the lease agreement. The total amount paid in fiscal year 2011 under this lease agreement is \$667,440. The University has recorded a capital lease asset, net of accumulated depreciation, in the amount of \$10,395,000 and a capital lease payable in the amount of \$10,729,204 in the accompanying statements of net assets, for this lease.

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Future minimum lease payments under the capital lease are as follows:

	<u>Principal amount</u>	<u>Interest amount</u>	<u>Total amount</u>
Year ending June 30:			
2012	\$ (46,918)	8,028,861	7,981,943
2013	192,700	8,028,701	8,221,401
2014	464,592	8,003,452	8,468,044
2015	772,349	7,949,736	8,722,085
2016	1,119,945	7,863,802	8,983,747
2017 – 2021	12,543,593	36,583,219	49,126,812
2022 – 2026	30,380,751	26,570,689	56,951,440
2027 – 2031	33,743,287	6,633,176	40,376,463
	<u>\$ 79,170,299</u>	<u>109,661,636</u>	<u>188,831,935</u>

Compensated Absences

The University recorded a liability for accumulated vacation time in the amount of approximately \$2,764,000 and \$2,162,000 as of June 30, 2011 and 2010, respectively, which is included in compensated absences in the accompanying statements of net assets. The liability is calculated based upon employees' accrued vacation leave as of the statements of net assets date.

Payments for accumulated sick leave balances are made to retiring employees upon regular retirement. The payment is based on 50% of the employee's sick leave accumulation, at the pay rate in effect at the time of retirement up to a maximum of \$15,000. Employees separating from University service prior to retirement are not entitled to payments for accumulated sick leave balances. Accordingly, the University recorded a liability for accumulated sick leave balances in the amount of approximately \$1,926,000 and \$1,659,000 as of June 30, 2011 and 2010, respectively, which is included in compensated absences in the accompanying statements of net assets.

During fiscal year 2010, bargaining unit employees were required to take seven unpaid furlough days. Three of these days were banked for either future use or pay out upon separation. A liability for the accumulated leave bank in the amount of approximately \$558,000 and \$926,000 as of June 30, 2011 and 2010, respectively, is recorded in compensated absences in the accompanying statements of net assets.

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Unrestricted Net Assets

Net assets are required to be classified for accounting and reporting purposes into one of four net asset categories according to externally imposed restrictions. Unrestricted net assets, as defined by GASB Statement No. 35, are not subject to externally imposed stipulations. They may, however, be subject to internal designations for specific purposes by action of the University management or the University Board of Trustees. Listed below is a detail of unrestricted net assets as of June 30, 2011 and 2010:

	2011	2010
Designated:		
University operating reserve	\$ 6,708,947	5,945,969
Self-supporting programs	7,251,547	4,660,396
Capital reserve for academic buildings	4,039,321	198,587
Capital reserve for auxiliary enterprises	14,546,398	11,487,451
Reserve for medical school	19,600,220	20,000,000
Reserve for debt service	21,595,313	22,178,492
Total unrestricted net assets	\$ 73,741,746	64,470,895

Risk Management

The University is exposed to various risks of loss. The University purchased and funds property and casualty insurances through a joint insurance program with the nine State of New Jersey Public Colleges and Universities. The University's risk management program involves insurance for all property risk in the joint insurance program and all liability risk and employee benefit exposures are self-funded programs maintained and administered by the State of New Jersey (including tort liability, auto liability, trustees and officers liability, workers' compensation, unemployment, temporary and long term disability, unemployment liability, life insurance and employee retirement programs).

Buildings, plants, and equipment and lost revenue are fully insured on an all risk replacement basis to the extent that losses exceed \$100,000 per occurrence with a per occurrence limit of \$1,000,000,000. Money and securities coverage provides for the actual loss in excess of \$25,000 with a per loss limit of \$5,000,000. In addition to the insurance purchased and maintained through the consortium, the University maintains an additional student professional liability policy to cover students participating in medical arts internships with a limit of \$1,000,000 per claim and a \$3,000,000 aggregate.

As an instrumentality of the State of New Jersey the liability of the University is subject to all of the provisions of the New Jersey Tort Claims Act (NJSA 59:1-1 et seq.), the New Jersey Contractual Liability Act (NJSA 59:13-1 et seq.), and the availability of appropriations. The Tort Claims Act also creates a fund and provides for payment of claims under the Act against the State of New Jersey or against its employees for which the State of New Jersey is obligated to indemnify against tort claims, which arise out of the performance of their duties.

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All insurance policies are renewed on an annual basis. All of the State of New Jersey self-funded programs are statutory with an annual appropriation provided by the legislature. There has been no decrease in insurance coverage during the current year. There have been no settlements in excess of insurance coverage in the past three years.

Other Contingencies

The University is involved in several claims and lawsuits incidental to its operations. In the opinion of management, the ultimate resolution of these matters will not have a material adverse effect on the financial position of the University.

(12) Rowan University Foundation

Component Unit

Rowan University Foundation (the Foundation) is a legally separate, tax-exempt component unit of the University with a fiscal year-end of June 30. The Foundation has received a determination letter from the Internal Revenue Service concluding that it is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation acts primarily as a fund-raising entity to supplement the resources that are available to the University in support of its programs. Although the University does not control the timing or amount of receipts from the Foundation, the Foundation's assets are used exclusively for the benefit, support, and promotion of the University and its educational activities. Because these resources held by the Foundation can only be used by, or are for the benefit of the University, the Foundation is considered a component unit of the University and is discretely presented as part of the University's financial statements in accordance with GASB Statement No. 39.

During the years ended June 30, 2011 and 2010, the University received \$8,169,404 and \$7,956,848, respectively, from the Foundation. Complete financial statements of the Foundation can be obtained from the Office of the Chief Financial Officer, Rowan University, Glassboro, New Jersey.

Cash, Cash Equivalents, Restricted Nonexpendable Investments and Investments

Cash, cash equivalents, restricted nonexpendable investments and investments are carried in the financial statements at fair value and consist of the following as of June 30, 2011 and 2010:

	<u>2011</u>	<u>2010</u>
Cash and cash equivalents	\$ 2,765,710	5,215,876
Investments:		
Bond mutual funds (domestic)	\$ 15,774,271	18,139,114
Common stock mutual funds (domestic)	52,002,160	39,289,364
Common stock mutual funds (international)	32,877,158	26,740,376
Realty investments	5,197,971	4,428,045
Alternative investments	41,742,745	35,788,189
	<u>\$ 147,594,305</u>	<u>124,385,088</u>

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For the years ended June 30, 2011 and 2010, the net unrealized gain on investments was \$22,437,548 and \$12,808,735, respectively and the net realized gain (loss) on investments for June 30, 2011 and 2010 was \$1,634,434 and (\$1,996,220), respectively. The calculation of realized gains and losses is independent of a calculation of the net change in the fair value of investments. Realized gains and losses on investments that had been held in more than one fiscal year and sold in the current year were included as a change in the fair value of investments reported in the prior year and the current year.

The Foundation maintains a diverse investment portfolio. Alternative investments include interests in real estate, limited partnerships, and other domestic and international investment funds. These instruments may contain elements of both credit and market risk. Such risks include, but are not limited to, limited liquidity, absence of regulatory oversight, dependence on key individuals, and nondisclosure of portfolio composition. The Foundation reviews the performance and risks associated with these investments on at least a monthly basis. In addition, the Foundation utilizes the services of an investment consultant who continually monitors the individual investment fund performance, any changes in management at the investment fund or any other significant matters affecting the fund and advises the Foundation of any such changes.

As the Foundation is dependent on investment return to fund a significant portion of the operations of the Foundation, a significant decrease in investment return may have a material impact on the financial position, changes in net assets, and cash flows of the Foundation.

The Foundation has an investment policy which establishes guidelines for permissible investments. The Foundation may invest in domestic equity securities, international equity securities, fixed income securities, real estate investments and venture capital investments. The Foundation's investments are subject to various risks. Among these risks are credit risk and interest rate risk. Each one of these risks are discussed below.

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The credit risk of a debt instrument is measured by nationally recognized statistical rating agencies such as Standard and Poors. The Foundation's investment policy requires fixed income securities to replicate the Barclays Capital Aggregate characteristics with regard to maturity, structure, duration, credit quality, sector distribution, etc. The Foundation's investments in bond mutual funds are unrated.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Foundation's investment policy does not specifically address limitations in the maturities of investments. The Foundation's investments in bond mutual funds are all considered to have a maturity of one year or less.

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Restricted Nonexpendable Net Assets

Restricted nonexpendable net assets as of June 30, 2011 and 2010 consist of the following:

	2011	2010
Henry and Betty Rowan for general operations	\$ 97,000,118	97,000,118
William G. Rohrer Professorial Chair in the College of Business	1,000,000	1,000,000
King Family Professorial Chair	1,000,000	1,000,000
Thomas N. Bantivoglio Honors Program for scholarships	1,103,082	1,002,304
Rohrer Scholars for scholarships	1,080,832	1,080,832
John B. Campbell Professorial Chair	1,176,282	1,176,282
Keith and Shirley Campbell Endowment to support library operations	1,641,896	1,641,896
Other endowment funds	5,557,163	4,783,629
	\$ 109,559,372	108,685,061

(13) South Jersey Technology Park at Rowan University, Inc.

Component Unit

South Jersey Technology Park at Rowan University, Inc. (SJTP) was established and is being maintained as part of the educational mission of the University, its initial sole member. SJTP hopes to create jobs and job training and provide new and varied “hands-on” educational experiences for the University students as well as combat community deterioration. The goal of SJTP is to create job opportunities and job training for the under-employed and unemployed of the South Jersey region. SJTP is an organization described under Section 501(c)(3) of the Internal Revenue Code and therefore exempt from Federal income taxes under Section 501(a) of the Code. SJTP’s assets are used exclusively for the benefit, support, and promotion of the University and its educational activities. Because these resources held by SJTP can only be used by, or are for the benefit of the University, SJTP is considered a component unit of the University and is discretely presented as part of the University’s financial statements in accordance with GASB Statement No. 39.

Related Party Transactions

Lease Agreements

In fiscal year 2008, the University Board of Trustees approved a long-term lease agreement for the SJTP to use a parcel of land owned by the University. The lease commenced on January 1, 2008 and is for 50 years with a renewal term of 20 years. Under the lease agreement, SJTP is to pay \$1,000 each year for the first 5 years. After 5 years there is an option that the rent will increase to the market rate for properties of a similar purpose. The rental payment of \$1,000 is included in professional and other services expenses in the accompanying statements of revenues, expenses, and changes in net assets for fiscal years 2011 and 2010.

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Notes to Financial Statements

June 30, 2011 and 2010

The University Board of Trustees approved a lease agreement by and between the University and the SJTP to lease the first floor of the Samuel H. Jones Innovation Center to support its educational mission. For the years ended June 30, 2011 and 2010, SJTP recognized \$473,605 and \$458,850, respectively, in rental income related to this lease agreement. The University also reimbursed SJTP \$104,077 and \$95,258 for utility charges associated with this lease for fiscal years 2011 and 2010, respectively.

Financing

During fiscal year 2007, the University loaned the SJTP \$1,000,000 to provide cash flow during the construction of the Samuel H. Jones Innovation Center. The SJTP used these funds to pay construction related costs which would later be reimbursed to the SJTP from other funding sources. During fiscal years 2010 and 2011, the SJTP made interest only payments on this loan at the rate of five percent annually.

During fiscal year 2010, the University Board of Trustees approved a bridge loan to SJTP in the amount of \$5,000,000. SJTP used the loan proceeds to refinance its \$5,000,000 debt payable to The Bank. SJTP made interest only payments on this loan in fiscal year 2010 and 2011 at the rate of four percent annually. Interest only payments on amounts owed to the University ceased during fiscal year 2011 when the SJTP obtained permanent financing and repaid the amounts owed to the University. SJTP repaid the \$6,000,000 loan from the University through the receipt of monies received from a private placement bond issued by the Gloucester County Improvement Authority (GCIA) and purchased by TD Bank. The private placement bond closing took place in October 2010.

Business Operating Agreement

SJTP and the University entered into a business operating agreement for the University to provide certain services and functions to SJTP. SJTP pays the University for these services and functions which include salaries and benefits of employees who perform functions for SJTP, accounting services, custodial services, repairs and maintenance, and other indirect charges. The charges amounted to \$202,588 and \$291,212 for fiscal years 2011 and 2010, respectively and are reflected in professional and other services expenses in the accompanying statements of revenues, expenses, and changes in net assets. Of these amounts, \$5,961 was due to the University as of June 30, 2011 and no amounts were outstanding as of June 30, 2010.

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June 30, 2011 and 2010

(14) Subsequent Event – Capital Lease Obligation

In 2011, the University entered into a lease agreement with SORA A-1 Housing Urban Renewal Entity, LLC (SORA). SORA is constructing a mixed-use building on land it owns in Glassboro, New Jersey. The building will consist of a five-story, mid-rise apartment building with ground floor retail. Within this building, on the second through fifth floor, SORA is constructing apartment units, classrooms, offices and other administrative spaces. The administrative space, in addition to classrooms and offices, includes lounges, study rooms, recreational rooms together with all common elements, including elevators, laundry facilities, recreational and fitness facilities and other amenities. The University's lease pertains to the apartment units and administrative areas only. The apartment units are intended to be occupied by University honor students and will consist of 280 beds. The facility became ready for occupancy for the Fall 2011 semester. No rent was due to SORA from the University until the units become ready for occupancy. Beginning in fiscal year 2012, the University will pay rent in semi-annual installments on September 1 and February 1 for thirty years. The total amount due in fiscal year 2012 under this lease agreement is \$7,000 per bed plus an administrative area charge to be determined. At the completion of the lease agreement, the University will have two five year options to renew the lease.

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Year ended June 30, 2011

Federal grantor/pass-through grantor/program or cluster title	Federal CFDA/grant number	Current year expenditures
Research and Development Cluster:		
National Institutes of Health:		
Sequence Activity Relationships in Host Defense Peptides	93.701	\$ 52,987
CRAFT Behavior Therapy Phase 2 Study: TX Component & Behavior Therapy Dev of Group CM	93.279	1,905
National Science Foundation:		
Passed through Rutgers, The State University of New Jersey: ERC Education and Outreach Efforts	47.041	70,518
Enhanced Combustion with Nanosized Catalytically Active Particles	47.041	96,694
Magneto-Mechanical Coupling in Isotropic vs. Anisotropic, hard vs. Soft-Magnetic Magnetorheological Elastomers	47.041	29,650
		<u>196,862</u>
Measuring Ice Abundances in Martian Clouds	47.049	19,567
RUI: Characterization and Control of Electron Dynamics in an Ultra Cold Plasma	47.049	8,747
Passed through Drexel University:		
FRG:M_n=1AX-n Phase Solutions: Unique Opportunities at Engineering Bulk & Surface Properties	47.049	55,872
Systems to Increase Neutrino Detection Precision with the Double Chooz Detectors	47.049	2,941
Passed through Columbia University:		
Nanoscience & Engineering Center: Columbia Center of Electronic Transport in Molecular Nanostructures	47.049	40,494
Materials World Network: Study of lattice dynamics and phonon, magnon, and electromagnon interactions in rare earth manganite multiferroics	47.049	23,859
NIRT/SNG: Combined Optical, Electrical, Mechanical, & Thermal Characterization of Individual Nanotubes	47.049	16,286
RUI: Coupled Atom-Polar Molecule Condensate System: A Theoretical Adventure	47.049	23,766
		<u>191,532</u>
Hands on an Aquarium	47.076	45,473
Robot Hoedown and Rodeo at SIGSCE 2011	47.076	5,209
Using a Large-Scale Green Design Project to Increase Student Learning and Retention	47.076	287
A Collaborative Proposal to Integrate System-on-Chip Concepts into Two Year Engineering Science and Four Year Electrical & Computer Engineering Curricula	47.076	46,961
Illustrating Bioseparations Using Colorful Proteins	47.076	6,168
G-SPELL: Gender and Science Proficiency for English Language Learners	47.076	36,824
Scholarships to Enhance the High Tech Workforce of Southern New Jersey	47.076	127,922
		<u>268,844</u>
US-France Planning Visit: Study of Granular Material Crushing through Imaging and Discrete Element Modeling Simulation	47.079	8,911

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Year ended June 30, 2011

Federal grantor/pass-through grantor/program or cluster title	Federal CFDA/grant number	Current year expenditures
Collaborative Research: CI – Team Demonstration – Interactive and Collaborative Learning Environment Using Virtual Reality Games	47.080	\$ 3,960
MRI: Acquisition of Four Circle Z Ray Diffractometer for Use in Undergraduate Research	47.082	263,000
ARRA – Empowering Students with engineering literacy and systematic problem solving through interactive and cost-effective games	47.082	54,575
ARRA – Incremental Learning from unbalanced data in nonstationary environments	47.082	42,685
ARRA – MRI-R2: Acquisition of an X-ray Computed tomography System with Loading Capabilities	47.082	20,635
		<u>380,895</u>
National Aeronautics and Space Administration: Graduate Research – Russell	43.001	7,479
Federal Emergency Management Agency: Passed through the NJ Department of Environmental Protection: National Dam Safety Program Grant	97.041	72,426
U.S. Department of Energy: Algae to Ethanol Research & Evaluation	81.087	165,713
ARRA Energy Assurance Planning Passed through the State of New Jersey: Enhancing State Government Energy Assurance Capabilities and Planning for Smart Grid Resiliency	81.041	118,102
U.S. Department of Commerce: Passed through Economic Development Administration: Application of a 3-D Virtual Reality Tool for Community Planning and Economic Development: Simulating Flooding and Remediation in Southern New Jersey Communities	11.307	89,210
U.S. Department of the Army: The Physics of Coupled Atomic Molecular Condensate Systems	12.431	4,396
U.S. Department of Transportation: Passed through New Jersey Department of Transportation: Heavy Metal Contamination	20.701	97,299
Reclaimed Asphalt Hot Mix	20.701	134,550
NJ DOT – Recycled Concrete	20.701	85,092
High Reclaimed Asphalt Pavement Technology Transfer Workshop	20.701	1,183
High Reclaimed Asphalt Pavement Technology Transfer Workshop	20.701	4,270
		<u>322,394</u>
Teen Driver Safety Metrics	20.237	64,299
Federal Aviation Administration: Investigation of the Performance of Flexible Pavement Systems Under Moving Loads Using Finite Element Analysis	20.108	13,780
Evaluate the Impact of Concrete Material Properties, Joint Type and Support Condition on Airport Pavement Design	20.108	28,644
Rigid Pavement Grant	20.108	27,747
		<u>70,171</u>

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Year ended June 30, 2011

<u>Federal grantor/pass-through grantor/program or cluster title</u>	<u>Federal CFDA/grant number</u>	<u>Current year expenditures</u>
U.S. Environmental Protection Agency:		
Passed through Camden Soil Conservation District:		
Upper Mantua Creek Implementation	66.606	\$ 42,502
Peanut Shell Fuel for the Gambia	66.516	2,729
Total Research and Development Cluster		<u>2,065,317</u>
U.S. Department of Education:		
Student Financial Assistance Cluster:		
Federal Direct Loan Program:		
Parent Loans	84.268	16,814,162
Graduate Loans	84.268	331,646
Subsidized Loans	84.268	25,588,858
Unsubsidized Loans	84.268	27,734,354
Total Federal Direct Loan Program		<u>70,469,020</u>
Federal Supplemental Educational Opportunity Grant	84.007	125
Federal Supplemental Educational Opportunity Grant	84.007	521,034
Federal Work Study	84.033	628,284
National Science and Mathematics Access to Retain Talent Grant	84.376	431,000
Academic Competitiveness Grant	84.375	209,737
Teacher Education Assistance for College and Higher Education Grants (TEACH Grants)	84.379	114,500
Federal Pell Grant Program	84.063	12,415,861
Total Student Financial Assistance Cluster		<u>84,789,561</u>
U.S. Department of Education:		
Upward Bound Program	84.047	266,761
Improving Teacher Quality State Grants:		
Improving Partnerships	84.367	64,566
Improving Partnerships	84.367	281,831
Passed through New Jersey Department of Education:		
Improving Teacher Quality Partnership Program	84.367	908
		<u>347,305</u>
Consortium to Prevent Alcohol	84.184	13,838
Teacher Quality Partnership Grants:		
Garden State Partnership	84.336	394,480
Garden State Partnership	84.336	404,882
		<u>799,362</u>
Passed through New Jersey Department of Education:		
Math and Science Partnership Program	84.366	573,910
Math and Science Partnership Program	84.366	9,408
		<u>583,318</u>

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<u>Federal grantor/pass-through grantor/program or cluster title</u>	<u>Federal CFDA/grant number</u>	<u>Current year expenditures</u>
The Social Norms Project	84.186	\$ 165,026
The Social Norms Project	84.186	6,720
		<u>171,746</u>
Passed through New Jersey Commission on Higher Education:		
C.H.A.M.P. / GEAR-UP Program at Rowan University	84.334	290,700
C.H.A.M.P. / GEAR-UP Program at Rowan University	84.334	340,322
		<u>631,022</u>
College Access Challenge Grant Program	84.378	20,048
College Access Challenge Grant Program	84.378	523
		<u>20,571</u>
Total U.S. Department of Education		<u>2,833,923</u>
U.S. Department of the Treasury:		
Internal Revenue Service:		
United Way of South Jersey	21.003	871
U.S. Department of Justice:		
Passed through NJ Department of Law and Public Safety:		
ABC – Enforcing the Underage Drinking Laws Program	16.727	7,753
ABC – Enforcing the Underage Drinking Laws Program	16.727	23,105
Total U.S. Department of Justice		<u>30,858</u>
U.S. Department of Transportation:		
The Yield to Every Pedestrian Program	20.600	7,300
Aggressive Driving Prevention Program	20.600	15,001
Total U.S. Department of Transportation		<u>22,301</u>
Total expenditures of Federal awards		<u>\$ 89,742,831</u>

See accompanying notes to schedules of expenditures of Federal and State of New Jersey awards.

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Schedule of Expenditures of State of New Jersey Awards
Year ended June 30, 2011

State of New Jersey grantor/pass-through grantor/program or cluster title	Grant/account number	Grant amount	Grant period	Current year expenditures
Research and Development Cluster:				
New Jersey Department of Transportation:				
Development of a Pavement Catalog for the State of New Jersey Using the Mechanistic-Empirical Pavement Design	Task Order 11	\$ 162,540	09/05/06 – 12/31/10	\$ 15,000
Passed through Rutgers, The State University of New Jersey: Effect of Warm Asphalt Mix in RAP	Task Order 218	52,637	07/02/08 – 04/30/12	8,206
Correlation of MSCR Results in Polymer Modification Binder Passed through New Jersey Institute of Technology: Field Methods for Determining Lead Content in Bridge Paint Removal Waste	Task Order 18	398,926	07/01/09 – 06/30/12	67,416
	C-08-19	28,879	11/01/09 – 10/31/11	13,974
Total Research and Development Cluster				<u>104,596</u>
New Jersey Department of Military & Veterans Affairs:				
Software Implementation & Energy Audit	NJDMAVA #1	16,880	08/01/10 – 08/31/11	11,683
Rowan University G.I.S. Intern	3620-100-067-3620-129-P902-3620	125,000	05/15/10 – 12/31/15	75,830
New Jersey Army National Guard	Row 1	60,000	06/01/09 – 12/31/10	18,276
Total New Jersey Department of Military & Veterans Affairs				<u>105,789</u>
New Jersey Commission on Higher Education:				
C.H.A.M. P. / GEAR-UP Program at Rowan University	11YR6 809170 0004	395,000	07/01/10 – 06/30/11	395,000
Total New Jersey Commission on Higher Education				<u>395,000</u>
New Jersey Department of State:				
NJ State Council of the Arts				
The Feminist Responsibility Project	1105X030011	6,400	07/01/10 – 06/30/11	6,400
New Jersey Homeland Security & Preparedness:				
Live Scan Mugshot Photo Workstation	SFY10-OHSP-T-1985	25,831	07/01/10 – 06/30/11	25,831
Student Financial Assistance Cluster:				
New Jersey Commission on Higher Education:				
Educational Opportunity Fund Summer (Main Campus)	2401-100-2401-002	350,890	06/01/10 – 08/31/10	349,794
Educational Opportunity Fund Summer (Main Campus)	2401-100-2401-002	350,890	06/01/11 – 08/31/11	1,863
Educational Opportunity Fund Summer (Camden Campus)	2401-100-2401-002	115,771	06/01/11 – 08/31/11	109,464
Educational Opportunity Fund	2401-100-074-001	636,638	07/01/10 – 06/30/11	633,558
GEAR-UP	0001055904	113,775	07/01/10 – 06/30/11	113,775
Higher Education Student Assistance Authority:				
Tuition Aid Grant Program	2405-100-074-2405-007	11,558,481	07/01/10 – 06/30/11	10,523,585
Edward J. Bloustein Distinguished Scholars Program	2405-100-074-DS10-278	189,720	07/01/10 – 06/30/11	166,470
Urban Scholars Program	2405-100-074-US11-278	96,255	07/01/10 – 06/30/11	67,890
New Jersey College Loans to Assist State Students	CLESTR05	10,225,678	07/01/10 – 06/30/11	9,528,948
New Jersey Student Tuition Assistance Reward Scholarship Program	2405-100-074-2405-313	1,352,126	07/01/06 – 06/30/11	1,199,035
Total Student Financial Assistance Cluster				<u>22,694,382</u>

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Schedule of Expenditures of State of New Jersey Awards
Year ended June 30, 2011

State of New Jersey grantor/pass-through grantor/program or cluster title	Grant/account number	Grant amount	Grant period	Current year expenditures
New Jersey Department of the Treasury:				
Educational Opportunity Fund – Article IV:				
Academic Year – Camden Campus	2401-100-2401-002	\$ 177,803	07/01/10 – 06/30/11	\$ 159,181
Academic Year – Main Campus	2401-100-2401-002	272,736	07/01/09 – 06/30/10	64,064
Academic Year – Main Campus	2401-100-2401-002	258,700	07/01/10 – 06/30/11	<u>258,700</u>
Total New Jersey Department of the Treasury				<u>481,945</u>
New Jersey Commission on Science & Technology:				
High Technology Incubator Program	10-2042-014-15	100,000	01/01/10 – 12/31/11	24,534
High Technology Incubator Program	08-2042-014-43	130,000	01/15/09 – 09/30/11	4,000
High Technology Incubator Program	09-2042-014-44	130,000	01/15/09 – 09/30/11	<u>60,967</u>
Total New Jersey Commission on Science & Technology				<u>89,501</u>
New Jersey Department of State:				
State of New Jersey Appropriation	—	47,847,000	07/01/10 – 06/30/11	<u>47,847,000</u>
Total New Jersey Department of State				<u>47,847,000</u>
Interdepartmental Accounts:				
State Fringe Benefits Other Than FICA	—	23,726,451	07/01/10 – 06/30/11	23,726,451
FICA – State Colleges and Universities:				
Reimbursement Program	—	7,240,217	07/01/10 – 06/30/11	<u>7,240,217</u>
Total Interdepartmental Accounts				<u>30,966,668</u>
Total expenditures of State of New Jersey awards				<u>\$ 102,717,112</u>

See accompanying notes to schedules of expenditures of Federal and State of New Jersey awards.

ROWAN UNIVERSITY

(A Component Unit of the State of New Jersey)

Notes to Schedules of Expenditures of Federal and
State of New Jersey Awards

Year ended June 30, 2011

(1) Basis of Presentation

The accompanying schedules of expenditures of Federal and State of New Jersey awards include the Federal and State of New Jersey grant activity of Rowan University (the University) and are presented on the accrual basis of accounting. The information in these schedules is presented in accordance with the requirements of U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* and New Jersey Office of Management and Budget Circular 04-04, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*. Therefore, some amounts presented in these schedules may differ from amounts presented in, or used in the preparation of, the 2011 basic financial statements. The University has included expenditures on prior year grant awards where extensions have been granted from funding agencies or amounts were approved for outstanding purchase orders.

(2) Federal Perkins Loan Program

The University administers and accounts for certain aspects of the Federal Perkins Loan program (CFDA 84.038). The University's basic financial statements include the program's net assets and transactions. The balance of loans outstanding under these programs as of June 30, 2011 was \$545,169.

(3) Other Loan Programs

The University is responsible only for the performance of certain administrative duties with respect to the Federal Direct Loan Program and New Jersey College Loans to Assist State Students program and, accordingly, these loans are not included in the University's basic financial statements. It is not practical to determine the balance of loans outstanding to students of the University under these programs as of June 30, 2011.

(4) Subrecipients

Of the Federal expenditures presented in the schedule of expenditures of Federal awards, the University provided Federal awards to subrecipients as follows:

Program or cluster title	Federal CFDA number	Amount provided to subrecipients
Teen Driver Safety Metrics	20.237	\$ 29,400
Heavy Metal Contamination	20.701	89,891
Research and Development Cluster	47.076	32,849
Research and Development Cluster	47.082	8,524



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Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

The Board of Trustees
Rowan University:

We have audited the financial statements of the business-type activities and the discretely presented component units of Rowan University (the University), a component unit of the State of New Jersey, as of and for the year ended June 30, 2011, which collectively comprise the University's basic financial statements, and have issued our report thereon dated October 21, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. The financial statements of Rowan University Foundation and South Jersey Technology Park at Rowan University, Inc., component units of Rowan University, were not audited in accordance with *Government Auditing Standards*.

Internal Control Over Financial Reporting

Management of the University is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the University's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over financial reporting.

A deficiency in internal control over financial reporting exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, board of trustees, others within the entity, and Federal and State of New Jersey awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

October 21, 2011



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Independent Auditors' Report on Compliance With Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control over Compliance in Accordance with Federal OMB Circular A-133 and New Jersey OMB Circular 04-04

The Board of Trustees
Rowan University:

Compliance

We have audited Rowan University's (the University) compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (Federal OMB) *Circular A-133 Compliance Supplement* and the New Jersey Office of Management and Budget (New Jersey OMB) *State Grant Compliance Supplement* (the Compliance Supplements) that could have a direct and material effect on each of Rowan University's major Federal and State of New Jersey programs for the year ended June 30, 2011, except the requirements discussed in the second paragraph of this report. The University's major Federal and State of New Jersey programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major Federal and State of New Jersey programs is the responsibility of the University's management. Our responsibility is to express an opinion on the University's compliance based on our audit.

We did not audit the University's compliance with the requirements governing maintaining contact with borrowers and billing and collection procedures in accordance with the requirements of the Student Financial Assistance Cluster: Federal Perkins Loan program as described in the Federal OMB Compliance Supplement. Those requirements govern functions performed by Educational Loan Servicing, LLC (ELS). Since we did not apply auditing procedures to satisfy ourselves as to compliance with those requirements, the scope of work was not sufficient to enable us to express, and we do not express, an opinion on compliance with those requirements. ELS' compliance with the requirements governing the functions that it performs for the University for the year ended June 30, 2011 was examined by other accountants in accordance with the U.S. Department of Education's Audit Guide, *Audits of Federal Student Financial Assistance Programs at Participating Institutions and Institution Servicers*. Our report does not include the results of the other accountants' examination of ELS' compliance with such requirements.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; Federal OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*; and New Jersey OMB Circular 04-04, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid*. Those standards, Federal OMB Circular A-133 and New Jersey OMB Circular 04-04 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements described in the Compliance Supplements that could have a direct and material effect on a major Federal or State of New Jersey program occurred. An audit includes examining, on a test basis, evidence about the University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the University's compliance with those requirements.



In our opinion, Rowan University complied, in all material respects, with the compliance requirements referred to in the first paragraph above that could have a direct and material effect on each of its major Federal and State of New Jersey programs for the year ended June 30, 2011. However, the results of our auditing procedures disclosed an instance of noncompliance with those requirements, which is required to be reported in accordance with Federal OMB Circular A-133 and which is described in the accompanying schedule of findings and questioned costs as item 11-1.

Internal Control Over Compliance

Management of the University is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to Federal and State of New Jersey programs. In planning and performing our audit, we considered the University's internal control over compliance with the requirements that could have a direct and material effect on a major Federal or State of New Jersey program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with Federal OMB Circular A-133 and New Jersey OMB Circular 04-04, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over compliance.

Requirements governing maintaining contact with borrowers and billing and collection procedures in the Student Financial Assistance Cluster: Federal Perkins Loan program as described in the Federal OMB Compliance Supplement are performed by ELS. Internal control over compliance related to such functions for the year ended June 30, 2011 was reported on by other accountants in accordance with the U.S. Department of Education's Audit Guide, *Audits of Federal Student Financial Assistance Programs at Participating Institutions and Institution Servicers*. Our report does not include the results of the other accountants' testing of ELS' internal control over compliance related to such functions.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal or State of New Jersey program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal or State of New Jersey program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, we identified a deficiency in internal control over compliance that we consider to be a significant deficiency as described in the accompanying schedule of findings and questioned costs as item 11-1. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a Federal or State of New Jersey program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

The University's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. We did not audit the University's response and, accordingly, we express no opinion on the response.



This report is intended solely for the information and use of management, board of trustees, others within the entity, Federal or State of New Jersey awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

March 27, 2012

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Schedule of Findings and Questioned Costs
Year ended June 30, 2011

(1) Summary of Auditors' Results:

- (a) Unqualified opinions were issued on the financial statements of the business-type activities and the discretely presented component units of Rowan University (the University), a component unit of the State of New Jersey, as of and for the year ended June 30, 2011, which collectively comprise the University's basic financial statements.
- (b) Significant deficiencies in internal control disclosed by the audit of the financial statements of the University as of and for the year ended June 30, 2011: **none reported** Material weaknesses: **no**
- (c) The audit disclosed no instances of noncompliance considered to be material to the financial statements of the University as of and for the year ended June 30, 2011.
- (d) The audit disclosed no material weaknesses in connection with major Federal or State of New Jersey programs of the University for the year ended June 30, 2011. One significant deficiency (11-1) was reported in connection with a major Federal program and no significant deficiencies were reported in connection with major State of New Jersey programs of the University for the year ended June 30, 2011.
- (e) An unqualified opinion was issued on the University's compliance with its major Federal and State of New Jersey programs for the year ended June 30, 2011.
- (f) There was one audit finding (11-1) which is required to be reported under Section 510(a) of Federal OMB Circular A-133 and no audit findings which are required to be reported under New Jersey OMB Circular 04-04 for the year ended June 30, 2011.
- (g) The major Federal and State of New Jersey programs of the University for the year ended June 30, 2011 were as follows:

Federal:

- Student Financial Assistance Cluster (various CFDA numbers)
- Research and Development Cluster (various CFDA numbers)
- C.H.A.M.P. / GEAR-UP Program at Rowan University (CFDA # 84.334)
- Math and Science Partnership Program (CFDA # 84.336)
- Improving Teacher Quality State Grants (CFDA # 84.367)

State of New Jersey:

- Student Financial Assistance Cluster
 - State of New Jersey Appropriation
- (h) The dollar threshold used to distinguish between type A and type B programs was \$300,000 for Federal awards and \$1,650,352 for State of New Jersey awards for the year ended June 30, 2011.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)

Schedule of Findings and Questioned Costs

Year ended June 30, 2011

(i) The University qualified as a low risk auditee for Federal and State of New Jersey awards for the year ended June 30, 2011.

(2) Findings Relating to the Financial Statements Reported in Accordance with *Government Auditing Standards*:

No findings required to be reported.

(3) Findings and Questioned Costs Relating to Federal or State of New Jersey Awards:

Federal Awards:

11-1 Section 1512 Reporting

National Science Foundation:

Research and Development Cluster:

ARRA – Empowering Students with engineering literacy and systematic problem solving through interactive and cost-effective games (CFDA # 47.082)

Criteria:

OMB has issued many documents that provide guidance on the reporting requirements under ARRA (located at (http://www.whitehouse.gov/omb/recovery_default/)). Among them, M-09-21, Implementing Guidance for the Reports on Use of Funds Pursuant to the American Recovery and Reinvestment Act of 2009 (June 22, 2009), provides relevant information for the audit procedures. The M-09-21 guidance covers the reporting requirements of Section 1512 of ARRA and includes two supplements: (1) a list of programs subject to the ARRA reporting requirements, and (2) a Recipient Reporting Data Model. M-09-21 provides extensive guidance for recipients and Federal agencies.

Condition:

For Section 1512 ARRA Reporting, the reported amount of expenditures exceeded the actual expenditures per the underlying documentation by \$25,385 for December 31, 2010 quarter. This was corrected in the March 31, 2011 quarter.

Questioned Costs:

There are no known questioned costs related to this finding.

Cause:

The incorrect reported expenditure amount was the result of a posting error. The University invoiced the correct expenditure amount for the quarter and the expenditure amount was corrected in the next quarterly report.

ROWAN UNIVERSITY
(A Component Unit of the State of New Jersey)
Schedule of Findings and Questioned Costs
Year ended June 30, 2011

Recommendation:

We recommend that the University ensure all expenditures are reported during the applicable reporting periods.

View of Responsible Official:

The University invoiced the correct expenditure amount for the quarter and the expenditure amount was corrected in the next quarterly report. The University will add an additional review to the ARRA reporting process to further strengthen its efforts to provide accurate information and avoid posting mistakes.

State of New Jersey Awards:

No findings or questioned costs required to be reported.



SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS

10-1 – Performance Reporting

U.S. Small Business Administration:

**Congressional Mandated Award, CFDA #59.000,
Grant Agreement No. SBAHQ-08-I-0190
September 30, 2008 to September 29, 2010**

Corrective Action Plan:

The University has submitted all the required grant performance reports to the U.S. Small Business Administration. The reports have been accepted by the U.S. Small Business Administration and the final reimbursement payment to the University has been made.

The University will monitor future transitions of new grant project directors and take the necessary steps to ensure that any new director is aware of all the filing requirements of the grant.

Current Year Status:

The University submitted all the required grant performance reports to the U.S. Small Business Administration and implemented its corrective action plan. The University did not receive any U.S. Small Business Administration grants in fiscal year 2011.



CORRECTIVE ACTION PLAN

11-1 Section 1512 Reporting

National Science Foundation:

Empowering Students with engineering literacy and systematic problem solving through interactive and cost-effective games (CFDA # 47.082)

The University invoiced the correct expenditure amount for the quarter and the expenditure amount was corrected in the next quarterly report. The University will add an additional review to the ARRA reporting process to further strengthen its efforts to provide accurate information and avoid posting mistakes.

Contact: Richard T. Snyder, Director of Accounting Services

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